### **Greater Toronto Airports Authority**

# Management's Discussion and Analysis and Condensed Interim Consolidated Financial Statements

September 30, 2022



## Management's Discussion and Analysis of the Greater Toronto Airports Authority

**September 30, 2022** 



# **Condensed Interim Consolidated Financial Statements**of the Greater Toronto Airports Authority

**September 30, 2022** 



# **Greater Toronto Airports Authority Condensed Consolidated Statements of Financial Position**

|  | September 30 | December 31 |
|--|--------------|-------------|
| (unaudited) (in thousands of Canadian dollars)   | 2022         | 2021        |
|  | \$           | \$          |
| Assets   |              |             |
| Current assets                                   |              |             |
| Cash and cash equivalents                        | 114,640      | 258,194     |
| Restricted funds                                 | 102,470      | 83,223      |
| Accounts receivable                              | 89,970       | 99,202      |
| Inventory  | 14,803       | 14,334      |
| Prepaids   | 9,968        | 5,904       |
|  | 331,851      | 460,857     |
| Non-current assets                               |              |             |
| Restricted funds                                 | 341,654      | 339,424     |
| Intangibles and other assets                     | 142,472      | 153,553     |
| Property and equipment (Note 4)                  | 5,026,645    | 5,126,776   |
| Investment property                              | 464,083      | 469,475     |
| Post-employment benefit asset                    | 67,621       | 65,734      |
|  | 6,374,326    | 6,615,819   |
| Liabilities                                      |              |             |
| Current liabilities                              |              |             |
| Accounts payable and accrued liabilities         | 239,723      | 187,427     |
| Security deposits and deferred revenue           | 66,501       | 72,248      |
| Long-term debt and commercial paper (Note 5)     | 124,765      | 478,896     |
|  | 430,989      | 738,571     |
| Non-current liabilities                          |              |             |
| Deferred credit                                  | 7,340        | 8,992       |
| Post-employment benefit liabilities              | 10,828       | 10,163      |
| Long-term debt and credit facilities (Note 5)    | 6,716,206    | 6,734,771   |
| Deferred ground rent payable                     | 64,421       | 63,507      |
| Other liabilities                                | 6,390        | 6,390       |
|  | 7,236,174    | 7,562,394   |
| Deficit and Accumulated Other Comprehensive Loss | (861,848)    | (946,575)   |
| ·  | 6,374,326    | 6,615,819   |

Commitments (Note 6)

# Greater Toronto Airports Authority Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)

|  | Three Month<br>September |          | Nine Months Ended<br>September 30 |           |  |
|--|--------------------------|----------|-----------------------------------|-----------|--|
| (unaudited) (in thousands of Canadian dollars)                         | 2022                     | 2021     | 2022                              | 2021      |  |
|  | \$                       | \$       | \$                                | \$        |  |
| Revenues   |                          |          |                                   |           |  |
| Landing fees   | 101,665                  | 67,415   | 270,368                           | 171,137   |  |
| General terminal charges   | 58,609                   | 34,645   | 149,581                           | 86,046    |  |
| Airport improvement fees   | 127,392                  | 55,759   | 293,831                           | 80,118    |  |
| Car parking and ground transportation                                  | 52,823                   | 22,265   | 125,302                           | 43,471    |  |
| Concessions  | 32,400                   | 19,035   | 84,392                            | 54,949    |  |
| Rentals  | 39,251                   | 33,484   | 113,023                           | 88,910    |  |
| Other  | 9,807                    | 13,129   | 51,882                            | 27,415    |  |
|  | 421,947                  | 245,732  | 1,088,379                         | 552,046   |  |
| Operating Expenses   |                          |          |                                   |           |  |
| Ground rent  | 48,767                   | 18,391   | 121,920                           | 41,128    |  |
| Goods and services   | 91,239                   | 57,496   | 247,275                           | 174,685   |  |
| Salary, wages and benefits   | 51,090                   | 38,487   | 144,412                           | 103,900   |  |
| Payments-in-lieu of real property taxes                                | 3,052                    | 10,579   | 9,156                             | 31,737    |  |
| Amortization of property and equipment                                 | 67,298                   | 82,862   | 216,803                           | 228,912   |  |
| Amortization of intangibles  | 3,613                    | 3,877    | 12,979                            | 11,230    |  |
| Amortization of investment property                                    | 3,068                    | 2,945    | 9,352                             | 11,414    |  |
|  | 268,127                  | 214,637  | 761,897                           | 603,006   |  |
| Earnings (Loss) before interest and financing costs, net               | 153,820                  | 31,095   | 326,482                           | (50,960)  |  |
| Interest income  | 2,392                    | 1,066    | 5,961                             | 3,670     |  |
| Interest expense on debt instruments and other financing costs         | (82,536)                 | (89,831) | (251,852)                         | (255,519) |  |
| Interest and financing costs, net (Note 5)                             | (80,144)                 | (88,765) | (245,891)                         | (251,849) |  |
| Net Income (Loss)  | 73,676                   | (57,670) | 80,591                            | (302,809) |  |
| Items that will be reclassified subsequently to Net Income (Loss):     |                          |          |                                   |           |  |
| Amortization of terminated hedges and interest rate swap               | 323                      | 349      | 1,020                             | 1,046     |  |
| Items that will not be reclassified subsequently to Net Income (Loss): |                          |          |                                   |           |  |
| Pension and non-pension remeasurements, net                            | (3,330)                  | (21,356) | 3,116                             | 1,343     |  |
| Other Comprehensive (Loss) Income                                      | (3,007)                  | (21,007) | 4,136                             | 2,389     |  |
| Total Comprehensive Income (Loss)                                      | 70,669                   | (78,677) | 84,727                            | (300,420) |  |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Greater Toronto Airports Authority Condensed Consolidated Statements of Changes in Deficit and Accumulated Other Comprehensive Loss

| For nine months ended September 30, 2022                 | (         | Accumulated<br>Other<br>Comprehensive |           |
|--|-----------|---------------------------------------|-----------|
| (unaudited) (in thousands of Canadian dollars)           | Deficit   | Loss                                  | Total     |
|  | \$        | \$                                    | \$        |
| Balance, January 1, 2022                                 | (929,073) | (17,502)                              | (946,575) |
| Net Income   | 80,591    | _                                     | 80,591    |
| Amortization of terminated hedges and interest rate swap | _         | 1,020                                 | 1,020     |
| Pension and non-pension remeasurements, net              | 3,116     | _                                     | 3,116     |
| Total Comprehensive Income for the period                | 83,707    | 1,020                                 | 84,727    |
| Balance, September 30, 2022                              | (845,366) | (16,482)                              | (861,848) |

| For nine months ended September 30, 2021                 |           | Accumulated<br>Other<br>Comprehensive |           |
|--|-----------|---------------------------------------|-----------|
| (unaudited) (in thousands of Canadian dollars)           | Deficit   | Loss                                  | Total     |
|  | \$        | \$                                    | \$        |
| Balance, January 1, 2021                                 | (583,841) | (18,896)                              | (602,737) |
| Net Loss   | (302,809) | _                                     | (302,809) |
| Amortization of terminated hedges and interest rate swap | _         | 1,046                                 | 1,046     |
| Pension and non-pension remeasurements, net              | 1,343     | _                                     | 1,343     |
| Total Comprehensive (Loss) Income for the period         | (301,466) | 1,046                                 | (300,420) |
| Balance, September 30, 2021                              | (885,307) | (17,850)                              | (903,157) |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# **Greater Toronto Airports Authority Condensed Consolidated Statements of Cash Flows**

| For nine months ended September 30 (unaudited) (in thousands of Canadian dollars) | 2022      | 2021      |
|---|-----------|-----------|
| Cash Flows from (used in) Operating Activities                                    | \$        | \$        |
| Net Income (Loss)   | 80,591    | (302,809) |
| Adjustments for:  | 00,331    | (302,003) |
| Amortization of property and equipment  | 216,803   | 228,912   |
| Amortization of intangibles and other assets                                      | 16,801    | 15,052    |
| Amortization of investment property   | 9,352     | 11,414    |
| Post-employment benefit plans   | 1,893     | 50        |
| Interest and financing costs, net   | 245,891   | 251,849   |
| Amortization of deferred credit   | (1,652)   | (1,652)   |
| Deferred ground rent payable  | 914       | 40,123    |
| Changes in working capital and other:   | 52.       | .0,123    |
| Accounts receivable   | 9,232     | (23,579)  |
| Prepaids  | (4,064)   | (1,394)   |
| Ground rent receivable  | _         | 28,848    |
| Inventory   | (469)     | (33)      |
| Accounts payable and accrued liabilities  | 57,625    | 527       |
| Security deposits and deferred revenue  | (5,747)   | (17,465)  |
| Other liabilities   |           | (1,700)   |
|   | 627,170   | 228,143   |
| Cash Flows from (used in) Investing Activities                                    |           | <u> </u>  |
| Acquisition and construction of property and equipment and intangible assets      | (124,614) | (109,821) |
| Acquisition and construction of investment property                               | (3,962)   | (1,125)   |
| Increase in restricted funds  | (21,477)  | (23,375)  |
|   | (150,053) | (134,321) |
| Cash Flows from (used in) Financing Activities                                    |           |           |
| Repayment of medium-term notes and long-term debt                                 | (410,024) | (20,690)  |
| Issuance (Repayment) of commercial paper  | _         | 179,975   |
| Interest paid and other financing costs, net                                      | (210,647) | (217,050) |
|   | (620,671) | (57,765)  |
| Net Cash (Outflow) Inflow   | (143,554) | 36,057    |
| Cash and cash equivalents, beginning of period                                    | 258,194   | 103,173   |
| Cash and cash equivalents, end of period  | 114,640   | 139,230   |

As at September 30, 2022, cash and cash equivalents consisted of cash of \$39.2 million (December 31, 2021 – \$87.2 million), cash equivalents of \$75.6 million (December 31, 2021 – \$171.0 million) less outstanding cheques of \$0.2 million (December 31, 2021 – \$nil).

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# **Notes to the Condensed Interim Consolidated Financial Statements**

For the nine months ended September 30, 2022 and 2021 (unaudited) (Unless otherwise stated, all amounts are in thousands of Canadian dollars)

#### 1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS") applicable to the preparation of interim financial statements, including International Accounting Standard ("IAS") 34, Interim Financial Reporting. As these condensed interim consolidated financial statements do not include all information required for annual financial statements, these condensed interim consolidated financial statements should be read in conjunction with the 2021 annual financial statements.

In applying the Greater Toronto Airports Authority's ("GTAA") accounting policies, as described in Note 2, Significant Accounting Policies, management is required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. Accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these condensed interim consolidated financial statements are the same accounting policies and methods of computation as those disclosed in the December 31, 2021 consolidated financial statements except as described below.

These condensed interim consolidated financial statements were approved for issue on November 10, 2022 by the Audit Committee of the Board of Directors.

#### **Changes in Accounting Policy and Disclosures**

The GTAA has adopted the following amendments effective January 1, 2022. These changes were made in accordance with the applicable transitional provisions.

#### a) Amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets:

This standard was amended to clarify (i) the meaning of "costs to fulfill a contract", and (ii) that, before a separate provision for an "onerous contract" is established, an entity recognizes any impairment loss that has occurred on assets used in fulfilling the contract, rather than on assets dedicated to that contract. The amendments were effective for annual periods beginning on or after January 1, 2022. These amendments did not have a material impact on the consolidated financial statements.

#### b) Amendments to IAS 16, Property, Plant and Equipment:

This standard was amended to (i) prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds received from selling items produced while the entity is preparing the asset for its intended use, (ii) clarify that an entity is "testing whether the asset is functioning properly" when it assesses the technical and physical performance of the asset, and (iii) require certain related disclosures. The amendments were effective for annual periods beginning on or after January 1, 2022. These amendments did not have a material impact on the consolidated financial statements.

# c) Agenda Decision on Configuration or Customization Costs in a Cloud Computing Arrangement (IAS 38, Intangible Assets):

The IFRS Interpretations Committee issued an agenda decision on configurations or customizations in cloud computing arrangements. The interpretation provides a framework to assess whether these types of costs can be capitalized as an intangible asset, capitalized as a prepayment or expensed when incurred. The adoption of this agenda decision did not have a material impact on the consolidated financial statements.

#### 3. ACCOUNTING STANDARDS ISSUED BUT NOT YET APPLIED

# a) Amendment to IAS 1, Presentation of Financial Statements – Classification of Liabilities as Current or Non-Current:

This amendment states that an entity shall classify a liability as current when it does not have the right at the end of the reporting period to defer settlement of liability for at least 12 months after the reporting period. The entity is required to disclose information about the timing of settlement to enable users of the financial statements to understand the impact of the liability on the entity's financial position. The amendment is effective for annual periods beginning on or after January 1, 2023. These amendments are not expected to have a material impact on the consolidated financial statements.

## b) Amendments to IAS 1, Presentation of Financial Statements and IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors:

These standards were amended to introduce the definition of an accounting estimate and include other amendments to IAS 8 to help entities distinguish changes in accounting estimates from changes in accounting policies. The amendments are effective for annual periods beginning on or after January 1, 2023. These amendments are not expected to have a material impact on the consolidated financial statements.

#### 4. PROPERTY AND EQUIPMENT

Property and equipment are comprised of:

September 30, 2022

| 7,105,045<br>168<br>(21,439)<br>21,567 | \$<br>456,126<br>—<br>—   | \$<br>9,480<br>—  | \$<br>597,754   | \$  | \$   | \$  |
|--|---|---|---|---|--|---|
| 168<br>(21,439)<br>21,567              | 456,126<br>—<br>—   | 9,480   | 597,754   | 725.045   |  |   |
| 168<br>(21,439)<br>21,567              | 456,126<br>—<br>—   | 9,480   | 597,754   | 725.045   |  |   |
| (21,439)<br>21,567                     | _   | _   |   | 735,915   | 247,899  | 9,152,219   |
| 21,567                                 | _   |   | _   | _   | 116,430  | 116,598   |
|  |   | _   | _   | (323)   | _  | (21,762)  |
| 7 10F 2/1                              | 3,052   | _   | 21,175  | 9,292   | (55,086)   | _   |
| 7,105,541                              | 459,178   | 9,480   | 618,929   | 744,884   | 309,243  | 9,247,055   |
|  |   |   |   |   |  |   |
| 3,060,447                              | 249,992   | 3,958   | 275,377   | 435,669   | _  | 4,025,443   |
| 149,164                                | 11,884  | 118   | 16,815  | 38,822  | _  | 216,803   |
| (21,345)                               | _   | _   | _   | (491)   | _  | (21,836)  |
| 3,188,266                              | 261,876   | 4,076   | 292,192   | 474,000   | _  | 4,220,410   |
| 3,917,075                              | 197,302   | 5,404   | 326,737   | 270,884   | 309,243  | 5,026,645   |
|  | D   | ecember 31, 2021  |   |   |  |   |
| erminal and                            | Baggage   | Improvements  | Runways   | Airport   | Assets   |   |
|  |   |   |   |   |  | Total   |
|  |   |   |   |   |  | \$  |
| Ą                                      | Ą   | Ą   | Ş   | Ą   | Ş  | Ą   |
| 6 993 703                              | 152 581   | 9 /180  | 595 164   | 860 737   | 315 850  | 9,227,518   |
|  | +32,30 <del>+</del>   | -<br>-  | 333,104   | -   | ,  | 106,448   |
|  | _   | _   | _   | (165 942)   | -  | (181,747)   |
|  | 3.542   | _   | 2.590   | . , ,   | (174.387)  | (101), 17,  |
| 7,105,045                              | 456,126   | 9,480   | 597,754   | 735,915   | 247,899  | 9,152,219   |
|  |   |   |   |   |  |   |
| 2,874,768                              | 231,745   | 3,800   | 253,497   | 540,023   | _  | 3,903,833   |
| 201,276                                | 18,247  | 158   | 21,880  | 61,577  | _  | 303,138   |
| (15,597)                               |   | _   |   | (165,931)   | _  | (181,528)   |
| 3,060,447                              | 249,992   | 3,958   | 275,377   | 435,669   |  | 4,025,443   |
| 4,044,598                              | 206,134   | 5,522   | 322,377   | 300,246   | 247,899  | 5,126,776   |
|  | 7,105,341  3,060,447 149,164 (21,345) 3,188,266 3,917,075  Terminal and Airside Assets \$ 6,993,703 12 (15,805) 127,135 7,105,045  2,874,768 201,276 (15,597) 3,060,447 | 21,567 3,052 7,105,341 459,178  3,060,447 249,992 149,164 11,884 (21,345) — 3,188,266 261,876 3,917,075 197,302  Terminal and Airside Handling Systems \$ \$ 6,993,703 452,584 12 — (15,805) — 127,135 3,542 7,105,045 456,126  2,874,768 231,745 201,276 18,247 (15,597) — 3,060,447 249,992 | 21,567 3,052 — 7,105,341 459,178 9,480  3,060,447 249,992 3,958 149,164 11,884 118 (21,345) — — 3,188,266 261,876 4,076 3,917,075 197,302 5,404  December 31, 2021  Terminal and Airside Handling Systems Land \$ | 21,567 3,052 — 21,175 7,105,341 459,178 9,480 618,929  3,060,447 249,992 3,958 275,377 149,164 11,884 118 16,815 (21,345) — — — — 3,188,266 261,876 4,076 292,192 3,917,075 197,302 5,404 326,737  December 31, 2021  Terminal and Airside Handling to Leased Assets Systems Land Taxiways \$ \$ \$ \$ \$ 6,993,703 452,584 9,480 595,164 12 — — — — — (15,805) — — — — — — — — — — — — — — — — — — — | 21,567         3,052         —         21,175         9,292           7,105,341         459,178         9,480         618,929         744,884           3,060,447         249,992         3,958         275,377         435,669           149,164         11,884         118         16,815         38,822           (21,345)         —         —         —         (491)           3,188,266         261,876         4,076         292,192         474,000           December 31, 2021           Terminal and Airside Handling Assets         Baggage Handling Systems         Runways Land Taxiways         Airport Operating Assets           \$         \$         \$         \$         \$           6,993,703         452,584         9,480         595,164         860,737           12         —         —         —         —           (15,805)         —         —         —         (165,942)           127,135         3,542         —         2,590         41,120           7,105,045         456,126         9,480         597,754         735,915           2,874,768         231,745         3,800         253,497         540,023 | 21,567   3,052   -   21,175   9,292   (55,086)   7,105,341   459,178   9,480   618,929   744,884   309,243   3,060,447   249,992   3,958   275,377   435,669   -   149,164   11,884   118   16,815   38,822   -   (491)   -     3,188,266   261,876   4,076   292,192   474,000   -   3,917,075   197,302   5,404   326,737   270,884   309,243   309,243 |

As at September 30, 2022, \$309.2 million (December 31, 2021 – \$247.9 million) of property and equipment was under construction and not yet subject to amortization. Included in this amount is \$11.2 million (December 31, 2021 – \$9.0 million) of capitalized interest. During the nine months ended September 30, 2022, borrowing costs for active projects were capitalized at the rate of 4.7 per cent, which represents the weighted-average cost of the GTAA's general borrowings (January 1 to September 30, 2021 – 4.6 per cent).

#### 5. LONG-TERM DEBT, COMMERCIAL PAPER AND CREDIT FACILITIES

As at September 30, 2022, long-term debt and commercial paper ("CP"), net of unamortized discounts and premiums and accrued interest, consisted of:

| Series                      | Coupon<br>Rate     | Maturity<br>Date   | Principal<br>Amount | September 30<br>2022 | December 31<br>2021 |
|-----------------------------|--------------------|--------------------|---------------------|----------------------|---------------------|
| Revenue Bonds               |                    |                    | \$                  | \$                   | \$                  |
| 1997-3                      | 6.45%              | December 3, 2027   | 321,500             | 326,366              | 321,033             |
| 1999-1                      | 6.45%              | July 30, 2029      | 199,511             | 200,947              | 226,687             |
| Medium-Term Notes           |                    |                    |                     |                      |                     |
| 2000-1                      | 7.05%              | June 12, 2030      | 526,550             | 536,674              | 527,467             |
| 2001-1                      | 7.10%              | June 4, 2031       | 492,150             | 500,596              | 491,813             |
| 2002-3                      | 6.98%              | October 15, 2032   | 468,960             | 483,688              | 475,531             |
| 2004-1                      | 6.47%              | February 2, 2034   | 567,428             | 569,047              | 578,162             |
| 2010-1                      | 5.63%              | June 7, 2040       | 400,000             | 404,676              | 399,066             |
| 2011-1                      | 5.30%              | February 25, 2041  | 600,000             | 599,819              | 607,765             |
| 2011-2                      | 4.53%              | December 2, 2041   | 400,000             | 403,367              | 398,832             |
| 2012-1                      | 3.04%              | September 21, 2022 | 388,000             | _                    | 391,070             |
| 2018-1                      | 3.26%              | June 1, 2037       | 500,000             | 502,315              | 498,167             |
| 2019-1                      | 2.73%              | April 3, 2029      | 500,000             | 504,694              | 501,096             |
| 2019-2                      | 2.75%              | October 17, 2039   | 900,000             | 904,995              | 898,646             |
| 2020-1                      | 1.54%              | May 3, 2028        | 500,000             | 500,888              | 498,695             |
| 2021-1                      | 3.15%              | October 5, 2051    | 400,000             | 402,899              | 399,637             |
|                             |                    |                    |                     | 6,840,971            | 7,213,667           |
| Less: Current portion (incl | uding accrued inte | erest)             |                     | (124,765)            | (478,896)           |
|                             |                    |                    |                     | 6,716,206            | 6,734,771           |

As at September 30, 2022, accrued interest included in the current portion of the long-term debt was \$101.3 million (December 31, 2021 – \$65.5 million).

On July 21, 2021, the GTAA completed an amendment of its Master Trust Indenture ("MTI") that temporarily exempts the GTAA from complying with the Rate Covenant for fiscal year 2022.

On May 21, 2022, the GTAA exercised its right to redeem all \$388.0 million of the outstanding Series 2012-1 Medium-Term Notes ("MTNs") at par on June 21, 2022. The Series 2012-1 MTNs had an original maturity date of September 21, 2022. To refinance the redemption of the Series 2012-1 MTNs, the GTAA issued on June 21, 2022 \$79.9 million of CP and the balance was repaid with cash on hand. The outstanding CP was fully repaid by August 10, 2022.

As at September 30, interest and financing costs, net, consisted of the following:

|  | Three Months<br>September |          | Nine Months<br>September |           |
|--|---------------------------|----------|--------------------------|-----------|
|  | 2022                      | 2021     | 2022                     | 2021      |
|  | \$                        | \$       | \$                       | \$        |
| Interest income  | 2,392                     | 1,066    | 5,961                    | 3,670     |
| Interest expense on debt instruments                     | (82,087)                  | (82,295) | (249,749)                | (244,695) |
| Capitalized interest                                     | 1,330                     | 461      | 3,106                    | 2,007     |
| Amortization of terminated hedges and interest rate swap | (323)                     | (349)    | (1,020)                  | (1,046)   |
| MTI amendment fees                                       | _                         | (6,619)  | _                        | (8,521)   |
| Other financing fees                                     | (1,456)                   | (1,029)  | (4,189)                  | (3,264)   |
|  | (82,536)                  | (89,831) | (251,852)                | (255,519) |
| Interest and financing costs, net                        | (80,144)                  | (88,765) | (245,891)                | (251,849) |

Set out below is a comparison of the amounts that would be reported if long-term debt amounts were reported at fair values. Fair values were based on quoted market rates for GTAA bonds as at the date of the condensed interim consolidated statements of financial position. The fair values are within Level 2 of the fair value hierarchy.

|                | September  | 30, 2022   | December 31, 2021 |            |  |
|----------------|------------|------------|-------------------|------------|--|
|                | Book Value | Fair Value | Book Value        | Fair Value |  |
|                | \$         | \$         | \$                | \$         |  |
| Long-term debt | 6,840,971  | 6,667,677  | 7,213,667         | 8,535,793  |  |

All notes are redeemable in whole or in part at the option of the GTAA at any time at a redemption price that is the greater of (i) the face value amount plus accrued and unpaid interest and (ii) the price based on yields over Government of Canada bonds with similar terms to maturity.

#### **Credit Facilities**

The \$1.4 billion Operating Credit Facility is used for general corporate purposes to fund capital projects or operating expenses, as required, backstop the CP program and provide flexibility on the timing for accessing the capital markets. As part of the GTAA's CP program, any CP outstanding at any given time is fully backstopped by the Operating Credit Facility.

As at September 30, 2022, no CP was outstanding (December 31, 2021 – \$nil), no amounts were drawn from the Operating Credit Facility (December 31, 2021 – \$nil), \$90.1 million of the \$150.0 million Letter of Credit Facility was utilized (December 31, 2021 – \$82.3 million), and there were no outstanding contracts under the \$150.0 million hedge facility.

As at September 30, 2022, the GTAA had borrowing capacity under its Operating Credit Facility available of \$1.4 billion (net of \$nil outstanding CP backstopped by this facility), available capacity under its Letter of Credit Facility of \$59.9 million and unrestricted cash of \$114.6 million, for an aggregate of \$1.6 billion in total available liquidity.

Indebtedness under the credit facility bears interest at rates that vary with the lenders' prime rate, Bankers' Acceptance rates and LIBOR, as appropriate.

#### 6. COMMITMENTS

#### **Capital Commitments**

In connection with the operation and development of the Airport, the GTAA had capital commitments outstanding as at September 30, 2022, of approximately \$174.8 million (December 31, 2021 - \$119.7 million).

#### 7. FINANCIAL INSTRUMENTS

#### **Fair Value Hierarchy**

Fair value measurements recognized in the condensed interim consolidated statements of financial position must be categorized in accordance with the following levels:

- a) Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- b) Level 2 Observable inputs other than quoted prices included in Level 1 such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data; or
- c) Level 3 Significant unobservable inputs that are supported by little or no market activity.

Financial instruments that are not measured at fair value in the condensed interim consolidated statements of financial position are represented by accounts receivable, accounts payable and accrued liabilities, security deposits, long-term debt and commercial paper, and other liabilities. The fair values of these items, excluding long-term debt, approximate their carrying values due to their short-term nature. The fair value of long-term debt is disclosed in Note 5, Long-Term Debt, Commercial Paper and Credit Facilities.

Restricted funds are categorized as Level 2 as the GTAA uses observable inputs such as yield curves applicable to identical assets to fair value this group. Deferred ground rent payable is categorized as Level 3 as there are no observable inputs.

There were no transfers of financial instruments between the levels during the period.

### MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022

Dated November 10, 2022

#### FORWARD-LOOKING INFORMATION

This Management's Discussion and Analysis ("MD&A") contains certain forward-looking information. This forward-looking information is based on a variety of assumptions and is subject to risks and uncertainties. Please refer to the section titled "Caution Regarding Forward-Looking Information" contained at the end of this MD&A for a discussion of such risks and uncertainties and the material factors and assumptions related to the forward-looking information.

This report discusses the financial and operating results of the Greater Toronto Airports Authority (the "GTAA" or "Company") for the three- and nine-months ended September 30, 2022 and should be read in conjunction with the Condensed Interim Consolidated Financial Statements of the GTAA for the same period. In addition, the reader is directed to the Consolidated Financial Statements and MD&A for the years ended December 31, 2021 and 2020, and the Annual Information Form for the year ended December 31, 2021. These documents provide additional information on certain matters that may or may not be discussed in this report. Additional information relating to the GTAA, including the Annual Information Form and the Consolidated Financial Statements referred to above, is available on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>. The GTAA's Consolidated Financial Statements and MD&A are also available on its website at <a href="https://www.torontopearson.com">www.torontopearson.com</a>.

#### **CORPORATE PROFILE**

The GTAA is a Canadian Airport Authority and a corporation without share capital under the *Canada Not-for-profit Corporations Act*. The GTAA manages and operates Toronto - Lester B. Pearson International Airport (the "Airport" or "Toronto Pearson") under a ground lease with the federal government, which was executed in December 1996 (the "Ground Lease"). The Ground Lease has an initial term of 60 years expiring in 2056, with one renewal term of 20 years at the option of the GTAA. The Ground Lease is available on SEDAR at <a href="www.sedar.com">www.sedar.com</a> and on the GTAA's website at <a href="www.torontopearson.com">www.torontopearson.com</a>. The GTAA's wholly-owned subsidiary, Malton Gateway Inc. ("MGI"), a holding company, was incorporated in April 2017 and holds the shares of Airway Centre Inc. ("ACI"), which was also incorporated in April 2017 to acquire and manage commercial properties that are unrelated to the direct management, operation or maintenance of the Airport. The properties acquired by ACI do not form part of the premises leased to the GTAA by the federal government under the Ground Lease.

#### SELECT KEY FINANCIAL AND OPERATIONAL INFORMATION

For the periods ended September 30

Nine months

|  | Three months |        |       | Nine months      |         |             |         |                 |
|--|--------------|--------|-------|------------------|---------|-------------|---------|-----------------|
|  | 2022         | 2021   | Char  | nge <sup>1</sup> | 2022    | 2021        | Chan    | ge <sup>1</sup> |
| (\$ millions)  |              |        |       | %                |         |             |         | %               |
| Total Revenues   | 421.9        | 245.7  | 176.2 | 71.7             | 1,088.4 | 552.0       | 536.4   | 97.2            |
| Total operating expenses                                   |              |        |       |                  |         |             |         |                 |
| (excluding amortization)                                   | 194.1        | 125.0  | 69.1  | 46.9             | 522.8   | 351.4       | 171.4   | 48.7            |
| EBITDA <sup>2, 3</sup>                                     | 227.8        | 120.7  | 107.1 | 88.7             | 565.6   | 200.6       | 365.0   | 182.0           |
| EBITDA Margin <sup>2, 3</sup>                              | 54.0 %       | 49.1 % |       | 4.9 pp           | 52.0 %  | 36.3 %      |         | 15.7 pp         |
| Earnings (Loss) Before Interest, Net 4                     | 153.8        | 31.0   | 122.8 | 396.1            | 326.5   | (51.0)      | 377.5   | 740.2           |
| Net Income (Loss)  | 73.7         | (57.7) | 131.4 | 227.8            | 80.6    | (302.8)     | 383.4   | 126.6           |
| See "Results of Operations" for details                    |              |        |       |                  |         |             |         |                 |
| See Net Operating Results for reconciliation from net inco | ` '          |        |       |                  |         |             |         |                 |
| Free Cash Flow (\$ millions)                               | 177.4        | 49.1   | 128.3 | 261.3            | 288.0   | (99.9)      | 387.9   | 388.3           |
| See "Liquidity and Capital Resources" section for details  |              |        |       |                  |         |             |         |                 |
| Passenger Activity (millions)                              |              |        |       |                  |         |             |         |                 |
| Domestic   | 4.7          | 2.9    | 1.8   | 61.0             | 10.6    | 4.1         | 6.5     | 156.8           |
| International  | 6.5          | 1.8    | 4.7   | 250.6            | 15.1    | 2.7         | 12.4    | 448.1           |
| Total  | 11.2         | 4.7    | 6.5   | 135.1            | 25.7    | 6.8         | 18.9    | 273.7           |
| Flight Activity  |              |        |       |                  |         |             |         |                 |
| Aircraft movements (thousands)                             | 96.8         | 54.8   | 42.0  | 76.8             | 247.5   | 101.8       | 145.7   | 143.2           |
| MTOW <sup>6</sup> (million tonnes)                         | 8.6          | 4.9    | 3.7   | 75.1             | 22.1    | 10.3        | 11.8    | 114.6           |
| Seats (millions)   | 13.3         | 6.5    | 6.8   | 105.4            | 32.7    | 11.7        | 21.0    | 180.4           |
| Load factor  | 84.0 %       | 72.9 % |       | 11.1 pp          | 78.5 %  | 58.6 %      |         | 19.9 pp         |
| See "Operating Activity" section for details               |              |        |       |                  |         |             |         |                 |
|  |              |        |       |                  |         | As at Septe | mber 30 |                 |
|  |              |        |       |                  | 2022    | 2021        | Chan    | _               |
| Total Debt (\$ millions)                                   |              |        |       |                  | 6,841.0 | 7,196.1     | (355.1) | (4.9)           |
| Net Debt 7   |              |        |       |                  | 1 -     | -           | , ,     |                 |
| Net Debt   |              |        |       |                  | 6,282.3 | 6,615.7     | (333.4) | (5.0)           |
| Key Credit Metrics (\$)                                    |              |        |       |                  |         |             |         |                 |
| Total Debt / Enplaned Passenger <sup>8</sup>               |              |        |       |                  | 434     | 1,718       | (1,284) | (74.7)          |
| Net Debt <sup>7</sup> / Enplaned Passenger <sup>8</sup>    |              |        |       |                  | 398     | 1,579       | (1,181) | (74.8)          |
| See "Liquidity and Capital Resources" section for details  |              |        |       |                  |         |             |         |                 |

Three months

- 1 "Change" is based on detailed actual numbers (not rounded as presented); pp = percentage points.
- <sup>2</sup> EBITDA, a non-GAAP financial measure, is operating earnings before interest and financing costs and amortization and comprehensive income adjustments. Refer to section "Non-GAAP Financial Measures".
- 3 Refer to "Results of Operations Net Operating Results" section for EBITDA and EBITDA margin narrative details.
- 4 Earnings (Loss) before interest, net is (loss) earnings before interest and financing costs, net. Refer to "Results of Operations Net Operating Results" section for narrative details.
- 5 Free cash flow, a non-GAAP financial measure, is cash generated from operations, less cash interest, financing costs and capital expenditures. Refer to section "Non-GAAP Financial Measures". See "Liquidity and Capital Resources" section for narrative details and the free cash flow calculation.
- 6 MTOW is aircraft maximum take-off weight of each aircraft as specified by the aircraft's manufacturers.
- 7 Net Debt, a non-GAAP financial measure, is gross debt less cash and restricted funds. Refer to section "Non-GAAP Financial Measures".
- 8 Enplaned passengers are defined as equal to half of total passengers and is based on prior 12 months activity.

#### **OVERVIEW**

The GTAA's mandate includes developing, managing and operating airports within the south-central Ontario region, including Toronto Pearson. The GTAA has the right to set fees and charges for the use of Toronto Pearson and to develop and improve its facilities. Toronto Pearson is a global hub that connects flights to and from other domestic and international destinations.

#### **Operational Performance Summary**

Since the third quarter of 2021, operating activity at the Airport has grown significantly from the same prior periods, however, it continues to be below 2019 levels (pre-COVID-19 pandemic). Passenger activity for the third quarter of 2022 was 78.9 per cent of activity from the same period of 2019, and passenger activity for the first nine months of 2022 was 66.6 per cent of activity from the same period of 2019.

#### During the third quarter of 2022:

- Toronto Pearson processed 11.2 million passengers, an increase of 6.5 million or 135.1 per cent more passengers than it did in the same period of 2021 due to the easing of the COVID-19 pandemic ("pandemic") and associated travel restrictions, and due to pent-up travel demand returning during the third quarter of 2022;
- Passenger volumes at Toronto Pearson significantly increased to an average of 121,000 per day from an average of 51,700 per day in the same period of 2021;
- The average number of flights increased to 1,050 per day as compared to 597 per day in the same period of 2021;
- However, the number of passenger and flight activity remains lower than historic measures, particularly when compared to the same period in 2019, when passenger volumes averaged 154,000 per day and the number of flights averaged 1,328 per day in such period.

#### During the first nine months of 2022:

- Toronto Pearson processed 25.7 million passengers, an increase of 18.9 million or 273.7 per cent more passengers than it did in the same period of 2021 due to the easing of the pandemic and associated travel restrictions, and pent-up travel demand;
- Passenger volumes at Toronto Pearson significantly increased to an average of 93,800 per day from an average of 25,100 per day in the same period of 2021;
- The average number of flights increased to 905 per day as compared to 372 per day in the same period of 2021;
- However, the number of passenger and flight activity remains lower than historic measures, particularly when compared to the same period in 2019, when passenger volumes averaged 142,000 per day and number of flights averaged 1,275 per day.

As at September 30, 2022, airlines operating at Toronto Pearson increased to 55 from 52 as at September 30, 2021.

#### **Financial Performance Summary**

Toronto Pearson generated net income for the second consecutive quarter since the second quarter of 2020 (the first full quarter of COVID-19).

During the three- and nine-months ended September 30, 2022, the GTAA:

- Earned revenues of \$421.9 million, an increase of \$176.2 million or 71.7 per cent, and \$1.1 billion, an increase of \$536.4 million or 97.2 per cent, compared to the same periods of 2021, respectively;
- Earned net income of \$73.7 million, an increase of \$131.4 million or 227.8 per cent, and \$80.6 million, an increase of \$383.4 million or 126.6 per cent, compared to the net losses of \$57.7 million and \$302.8 million in the same periods of 2021, respectively; and
- Generated free cash flow of \$177.4 million, an increase of \$128.3 million, and \$288.0 million, an increase of \$387.9 million, compared to the same periods of 2021, respectively.

#### **Operational Challenges**

With the continued easing of the pandemic and associated travel restrictions, travel volume increased significantly throughout the third quarter of 2022, as compared to the same period of 2021. As the GTAA and its partners responded to service this increasing demand, the peak hours of travel volumes were often met with several transitory challenges. These included long lines for pre-boarding security screening and congestion on arrival at Canada Customs that led to holding aircraft at gates and metering passengers into the Customs Hall. Last minute flight cancellations by air carriers, as well as issues of airlines reuniting passengers with their luggage together with resiliency issues with the Airport's baggage system, were experienced.

During the third quarter of 2022, staffing challenges and other changes to procedures, such as ArriveCan compliance activities, had broad and challenging impacts on the aviation sector as a whole. These included:

- the airlines and their service providers in the provision of timely arrivals and departures and baggage return;
- the government agencies in the provision of border security and customs services; and
- the country's air navigation operator in service reductions at certain times.

The flow of baggage has been particularly challenged with the return of strong demand for travel. Staff shortages in airlines and ground handlers have impacted the timely flow of baggage with their passengers. The poor on-time performance of the world's airlines has resulted in a high number of misconnected bags that had to be processed manually by staff at the intermediate connecting airport, many of which were short-staffed, and forwarded on later flights that were already at full capacity. The GTAA and its partners have worked urgently to address various issues facing the baggage system operations and continue to take steps to improve its resiliency and efficiency.

The GTAA continues to face challenges with U.S. Customs and Border Protection ("USCBP") operating reduced hours for pre-clearance and maintaining staffing at lower than 2019 levels; as a result, wait times to clear U.S. customs frequently exceeded 60 minutes during peak hours this past summer.

The GTAA and its aviation partners operating at Toronto Pearson are seeking to increase the workforce required to serve surging travel demand, whether by recalling employees who were laid off earlier in the pandemic or who were on leave of absence due to the mandatory vaccination policy (described below) or by hiring new staff. The Government of Canada assisted by hiring additional Canadian Air Transport Security Authority ("CATSA") security screening staff, as well as the Canada Border Services Agency ("CBSA") officers, complimented by summer students.

The Government of Canada maintained Mandatory Random COVID-19 testing ("MRT") for arriving passengers in a manner that partially eased the flow of the international arrivals process and had testing taking place outside of the Airport from July 19, 2022 until September 30, 2022, and on June 20, 2022 suspended the vaccine mandate for federally regulated workers, domestic travel and outbound international travel.

#### **Operational Improvements**

Due to collaboration with GTAA and its partners, the GTAA has made significant operational progress and highlighted programs aimed at improving the passenger experience.

Not only have the delays and cancellation metrics for flights improved, but Toronto Pearson has also delivered on its commitment to increase data transparency to assist with delivering a more seamless experience for passengers. Subsequent to the third quarter of 2022, the Airport launched a new live wait-time dashboard that provides passengers with up-to-the-minute wait time information so they can plan their schedules better. The new dashboard contains live security screening, check-in counter and baggage wait times, with live customs checkpoint wait times.

During the third quarter of 2022, the GTAA has worked collaboratively with partners to facilitate the following programs designed to improve passenger flow at the Airport:

• Rolling out YYZ Express, an online reservation program to improve the speed through security screening queues at the Airport without a qualifying membership;

- Creating additional processing spaces in Terminals 1 and 3 to process arrivals by international students more
  quickly through the Airport immigration process and thereby reduce congestion for all international arriving
  travellers; and
- The introduction by USCBP of Mobile Passport Control, an app that allows travellers to the United States to digitally submit their information for a smoother departures experience from Toronto Pearson.

#### **COVID-19 Pandemic Measures During Third Quarter of 2022**

During the third quarter of 2022, the GTAA, both solely and in cooperation with government, partners and employees, has acted in response to the pandemic.

- a. Passenger and Safety Response
- Toronto Pearson's "Healthy Airport" official mark is a commitment with partners, government agencies and stakeholders designed to set strong, consistent, reliable standards for passenger and airport worker health protection. The Healthy Airport commitment is a comprehensive program introduced in 2020 that continues to adapt to changing circumstances and evolving public health measures. The program outlines the steps that the Airport and its partners have implemented to help restore and maintain confidence in the safety of air travel during and after the COVID-19 pandemic.
- Over the course of June to August 2022, the GTAA has made process flow improvements in the Terminal 1
  Customs Hall by adding 12 new eGates and 34 new primary inspection kiosks. In August 2022, 20 new
  generation kiosks were installed in Terminal 3 to improve capacity, passenger flows and wait times to meet
  passenger demand. All devices have been configured to take advantage of CBSAs Advanced Declaration process,
  which if completed before travel, enables passengers to be processed in approximately 40 seconds at an e-gate
  in the Customs Hall.
- Effective October 1, 2022, the Government of Canada suspended all COVID-19 vaccination requirements, including the vaccination requirement for passengers arriving from the United States or other countries, and the requirement to wear masks in airports and onboard aircraft. Passengers arriving from the United States and other countries may, but are no longer required to, use the ArriveCan app to provide travel information to CBSA. The ArriveCan app, with its integrated Advance Declaration, has reduced processing times significantly, and the GTAA continues to promote the ArriveCan app's use for this purpose.

#### b. Testing

- Since the beginning of the pandemic, both the provincial and federal governments have implemented various
  measures to address COVID-19 in the context of achieving safe air travel. The GTAA has cooperated with the
  governments to help protect the safety of all passengers and workers.
- During the third quarter of 2022, the following COVID-19 testing requirements were still in place:

Pre-departure to Canada - Proof of Negative COVID-19 Test Requirement

• The Canadian federal government still required unvaccinated travellers coming to Canada by air to provide proof of a negative COVID-19 polymerase chain reaction ("PCR") test or other molecular COVID-19 test taken within 72-hours of departure, or an antigen test taken within 24-hours of departure.

#### Arrival - Mandatory Random COVID-19 Testing by Federal Government

- Effective July 1, 2022, all COVID-19 testing was conducted outside of the Airport and effective July 19, 2022, MRT of fully-vaccinated travellers resumed, however, it was performed outside of the Airport facilities.
- Effective October 1, 2022, the Government of Canada suspended all COVID-19 border restrictions. This change means all travellers, regardless of citizenship, will no longer have to:
  - provide proof of vaccination to board or leave aircraft in Canada;
  - wear masks on planes or in the Airport;
  - go through pre- or on-arrival COVID-19 testing;
  - stay in COVID-19 related guarantine or isolation;
  - monitor and report signs or symptoms of COVID-19 that develop since arriving in Canada; and
  - submit health information through the ArriveCan app, but travellers may use the app to submit customs and immigration declarations before they arrive at certain airports.
- In light of evolving and easing of travel restrictions, the GTAA continues to adapt its operations to support continued monitoring of COVID-19. For example:
  - Wastewater testing is an alternative to testing individual passengers for COVID-19 as they arrive in the
    Airport in order to detect new variants while not impeding passenger flow. The Public Health Agency of
    Canada ("PHAC") and the Ontario Ministry of Environment, Conservation and Parks ("MECP") are
    conducting wastewater testing at Toronto Pearson. Toronto Pearson is the first airport in Canada to do
    this type of testing; and
  - Additionally, and concurrently to the PHAC/MECP program, in the third quarter of 2022, the GTAA started a wastewater testing innovation pilot to undertake a trial of new technologies to conduct wastewater testing onsite at the Airport, funded by a research grant provided by the National Research Council of Canada, Industrial Research Assistance Program.

#### c. Government Financial Support:

• Transport Canada announced on March 14, 2022 up to \$142.0 million in new funding under the Airport Critical Infrastructure Program ("ACIP") and the Airport Biosecurity Infrastructure Stream to help Toronto Pearson recover from the effects of the COVID-19 pandemic and to support continued air services and important transportation infrastructure projects at the Airport. As a result, there were improvements made to the COVID-19 screening infrastructure, as well as the reconstruction of an airside runway. The funding will also be used in part to develop and install new check-in service kiosks, boarding and border clearance systems, to conduct studies and to produce a development concept to connect Toronto Pearson with the proposed extension of the Eglinton Crosstown Light Rail Transit ("LRT").

#### d. Management's Financial Assessment:

• As a result of COVID-19, potential new variants and changing travel restrictions in place in Canada and around the world, together with the staffing and other challenges faced by the global aviation industry, there remains limited accurate long-term visibility on the future of travel demand. The GTAA cannot accurately predict the timing of a full recovery, or predict further growth. Management continues to analyze the extent and recovery plans of the financial impact of the COVID-19 pandemic, which has diminished. While the full duration and scope of the COVID-19 pandemic cannot be known at this time, in the long-term the GTAA believes that full

recovery will be achieved, and the pandemic will not have a material impact on the long-term financial sustainability of the Airport.

- The pandemic, potential new waves and variants of concern, labour supply challenges, rising inflation and interest rates, volatile geopolitical circumstances and a potential slowdown in the economy may impact the GTAA's operations, cost of capital, access to capital markets, credit ratings, supply chains, and energy costs.
- Given the availability of its credit facilities, its restricted fund balances, the potential ability to access the capital
  markets, reductions to its operational and capital expenditures, government assistance to date and its cash-onhand, the GTAA does not anticipate any funding shortfalls and expects to meet its payment obligations as they
  come due.

Given the impact of the COVID-19 pandemic, there continues to be some residual uncertainty associated with the GTAA's business. Refer to "Risk Factors" of the Corporation's most recent Annual Information Form for risk disclosure regarding the impact of the pandemic on the GTAA's business. In light of the dynamic operating environment, Management focuses on its support on the safety of passengers and Airport workers, efficient and safe flow of passengers, and the financial sustainability of the organization.

#### **OPERATING ACTIVITY**

The GTAA's key activity drivers, which have a direct impact on its financial results, are passenger levels and flight activity, including aircraft movements, size and seats.

#### **Passenger Activity**

With the continued easing of the pandemic and associated travel restrictions, travel volume increased significantly throughout the third quarter of 2022, as compared to the same period of 2021. However, staffing challenges and other changes to procedures, have impacted the whole sector, particularly the airline industry, CATSA, CBSA and USCBP officers, and at NavCanada. Canadian airport operators, the Government of Canada and the airline industry have been working to address these various transitory challenges collectively.

Total passenger traffic at the Airport is categorized into one of two sectors: domestic (passengers travelling within Canada) and international (passengers travelling to and from destinations outside Canada).

During the third quarter of 2022, 11.2 million passengers travelled through the Airport, representing an increase of 6.5 million passengers or 135.1 per cent, as compared to the same period in 2021. During the third quarter of 2022, the largest increase was in the international sector at 3.6 times over the same period of 2021, whereas, the domestic sector increased at 1.6 times over the same period of 2021.

During the first nine months of 2022, 25.7 million passengers traveled through the Airport, a significant increase of 18.9 million or 273.7 per cent, as compared to the same period in 2021. During the first nine months of 2022, the largest growth was in the international sector with an increase of 12.4 million or 448.1 per cent, whereas the domestic sector recorded an increase in passenger traffic of 6.5 million or 156.8 per cent, when compared to the first nine months of 2021. Passenger activity increased given the easing of pandemic-related travel restrictions, and pent-up travel demand, compared to the same period of 2021.

The following table summarizes passenger activity by sector for the three- and nine-month periods ended September 30, 2022 and 2021:

#### For the periods ended September 30

|                                     | Three months |         |      |         |               | Nine m  | onths |         |
|-------------------------------------|--------------|---------|------|---------|---------------|---------|-------|---------|
| Passenger Activity <sup>2</sup>     | 2022         | 2021    | Chan | ge ¹    | 2022          | 2021    | Chan  | ge 1    |
| (in millions)                       |              |         |      | %       |               |         |       | %       |
| Domestic                            | 4.7          | 2.9     | 1.8  | 61.0    | 10.6          | 4.1     | 6.5   | 156.8   |
| International                       | 6.5          | 1.8     | 4.7  | 250.6   | 15.1          | 2.7     | 12.4  | 448.1   |
| Total                               | 11.2         | 4.7     | 6.5  | 135.1   | 25.7          | 6.8     | 18.9  | 273.7   |
|                                     |              |         |      |         |               |         |       |         |
| (in millions)                       |              |         |      |         |               |         |       |         |
| Origin and destination              | 8.0          | 3.5     | 4.5  | 129.2   | 18.6          | 5.1     | 13.5  | 265.0   |
| Connecting                          | 3.2          | 1.2     | 2.0  | 151.8   | 7.1           | 1.7     | 5.4   | 298.5   |
| Total                               | 11.2         | 4.7     | 6.5  | 135.1   | 25.7          | 6.8     | 18.9  | 273.7   |
|                                     |              |         |      |         |               |         |       |         |
| Origin and destination <sup>1</sup> | 71.9 %       | 74.5 %  |      | (2.6)pp | <b>72.2</b> % | 74.5 %  |       | (2.3)pp |
| Connecting <sup>1</sup>             | 28.1 %       | 25.5 %  |      | 2.6 pp  | <b>27.8</b> % | 25.5 %  |       | 2.3 pp  |
| Total                               | 100.0 %      | 100.0 % |      |         | 100.0 %       | 100.0 % |       |         |

<sup>&</sup>quot;% Change" and "%" are based on detailed actual numbers (not rounded as presented). "pp" are percentage points

Passengers are further segmented into two principal types of passengers: origin and destination passengers, and connecting passengers. An origin and destination passenger is a passenger initiating or terminating a trip at a specific airport, which measures reflect the economic health of a region, while a connecting passenger changes aircraft at that same airport en route to a final destination, which measures indicate the strength of a hub. During the first nine months of 2022, the number of origin and destination passengers increased 13.5 million or 265.0 per cent to 18.6 million passengers while the number of connecting passengers increased 5.4 million or 298.5 per cent to 7.1 million passengers, when compared to the same period of 2021. During the first nine months of 2022, the percentages of origin and destination passengers and connecting passengers were 72.2 per cent and 27.8 per cent compared to 74.5 per cent and 25.5 per cent in the same period of 2021, respectively.

#### During the third quarter of 2022:

- Toronto Pearson's passenger activity has been directly and materially impacted by the easing of the pandemic and travel restrictions, and the pent-up-demand;
- Passenger volumes at Toronto Pearson significantly increased to an average of 121,000 per day from an average of 51,700 per day in the same period of 2021; and
- The average number of flights increased to 1,050 per day as compared to 597 per day in the same period of 2021.

#### During the first nine months of 2022:

- Toronto Pearson's passenger activity was initially impacted by the COVID-19 pandemic in the first couple of months, however, the remaining period's activity was impacted by easing of the pandemic and government restrictions, and pent-up demand for travel;
- Passenger volumes at Toronto Pearson significantly increased to an average of 93,800 per day from an average of 25,100 per day in the same period of 2021; and
- The average number of flights increased to 905 per day as compared to 372 per day in the same period of 2021.

As at September 30, 2022, airlines operating at Toronto Pearson increased to 55 from 52 as at September 30, 2021.

The following table outlines the average daily number of passengers per month that travelled through Toronto Pearson from October 2021 to September 2022, as compared to October 2020 to September 2021.

Based on Airline reporting, passenger estimates may vary from actual numbers.



During the first nine months of 2022, the COVID-19 pandemic impacted passenger levels and flight volumes negatively, however, these volumes were significantly higher than the first nine months of 2021. Factors and restrictions that negatively impacted passengers and travel during the first nine months of 2022 were, at various times:

- evolving travel restriction rules in place by other countries that may restrict travel or impose additional testing and health requirements from Canada;
- travel restriction rules in place by the Canadian government that restrict travel to Canada, which change often, thus, confusing travellers and suppress demand;
- the general confusion and uncertainty around these changing rules that varied by country, with significant penalties for non-compliance, and around the use of the ArriveCan app;
- air carrier ad hoc changes, delays and cancellations in flight schedules;
- continued border restrictions on travel into Canada by foreign nationals;
- COVID-19 variants of concern, some of which were believed to be more contagious than other variants;
- the requirement of a pre-departure negative COVID-19 test result for all international travellers to Canada, and the requirement of a pre-departure negative antigen test result for travellers to the US (including from Canada). This introduced the risk of being stranded abroad or being denied boarding in Canada;
- the federal government's requirement to test a specified number of international fully vaccinated arrivals, all unvaccinated international arrivals and the mandatory random testing of travellers coming directly from the US. Between June 11, 2022 and July 18, 2022, the federal government temporarily suspended the MRT at airports for vaccinated travellers, although unvaccinated travellers continued to be tested within the Airport. Effective July 19, 2022, MRT of fully-vaccinated travellers was resumed, however, tests were performed outside of the Airport; and
- the mandatory vaccination requirement by the federal government for all domestic and departing travellers (suspended June 20, 2022 by the federal government).

#### **Flight Activity**

Flight activity is measured by aircraft movements, defined as a landing or takeoff of an aircraft. Each aircraft has a maximum take-off weight ("MTOW"), as specified by the aircraft manufacturers, and total number of seats. MTOW and seats are used to calculate the majority of posted air carrier charges for each aircraft landing. The load factor, the ratio of passengers to seats, is a measure of aircraft capacity utilization and is computed as a percentage of seats filled by passengers.

The following table summarizes aircraft movements, MTOW, seats, seats per passenger aircraft movement and load factor for the three- and nine-month periods ended September 30, 2022 and 2021.

For the periods ended September 30

|                                       | Three months |                  |      |                  | Nine months      |        |       |                     |  |
|---------------------------------------|--------------|------------------|------|------------------|------------------|--------|-------|---------------------|--|
| Flight Activity 1                     | 2022         | <b>2022</b> 2021 |      | nge <sup>2</sup> | <b>2022</b> 2021 |        | Cha   | Change <sup>2</sup> |  |
|                                       |              |                  |      | %                |                  |        |       | %                   |  |
| (in thousands)                        |              |                  |      |                  |                  |        |       |                     |  |
| Aircraft movements <sup>3</sup>       | 96.8         | 54.8             | 42.0 | 76.8             | 247.5            | 101.8  | 145.7 | 143.2               |  |
| Passenger aircraft movements          | 85.8         | 43.8             | 42.0 | 95.9             | 214.4            | 78.0   | 136.4 | 174.9               |  |
| (in millions)                         |              |                  |      |                  |                  |        |       |                     |  |
| MTOW (tonnes)                         | 8.6          | 4.9              | 3.7  | 75.1             | 22.1             | 10.3   | 11.8  | 114.6               |  |
| Seats                                 | 13.3         | 6.5              | 6.8  | 105.4            | 32.7             | 11.7   | 21.0  | 180.4               |  |
| Seats per passenger aircraft movement | 154.9        | 147.7            | 7.2  | 4.9              | 152.7            | 149.8  | 2.9   | 2.0                 |  |
| Load factor                           | 84.0 %       | 72.9 %           |      | 11.1 pp          | 78.5 %           | 58.6 % |       | 19.9 pp             |  |

<sup>&</sup>lt;sup>1</sup> Flight activity measures above reflect both arriving and departing flights.

For the three- and nine-month periods ended September 30, 2022, aircraft movements, which include both passenger and non-passenger, increased 76.8 per cent and increased 143.2 per cent, respectively, as compared to the same periods in 2021. For the three- and nine-month periods ended September 30, 2022, passenger aircraft movements increased 95.9 per cent and increased 174.9 per cent, respectively, as compared to the same periods of 2021. The increases were due to the significant increases in passenger volume partially offset by the use of larger aircraft and higher load factors for the periods.

For the three- and nine-month periods ended September 30, 2022, MTOW increased 75.1 per cent to 8.6 million tonnes and increased 114.6 per cent to 22.1 million tonnes, respectively, compared to the same periods of 2021.

For the three- and nine-month periods ended September 30, 2022, seats increased by 105.4 per cent to 13.3 million seats and increased 180.4 per cent to 32.7 million seats, respectively, compared to the same periods in 2021. The number of seats per passenger aircraft movement for the three- and nine-month periods ended September 30, 2022, increased by 4.9 per cent to 154.9 seats and increased by 2.0 per cent to 152.7 seats, respectively, compared to the same periods in 2021. This is due to the resumption in the second and third quarters of 2022 of international flights with larger aircraft, which was enabled by the loosening of travel restrictions. In addition, the nine-month period of 2022 included a return toward lower average pre-COVID aircraft sizes in the first quarter of 2022. Load factors for the three-and nine-month periods ended September 30, 2022, increased 11.1 percentage points and 19.9 percentage points, respectively, compared to the same periods of 2021.

Two new airlines started operation at Toronto Pearson during the third quarter of 2022: Canada Jetlines and Biman Bangladesh.

<sup>2 &</sup>quot;% Change" and "%" are based on detailed actual numbers (not rounded as presented). "pp" are percentage points

<sup>&</sup>lt;sup>3</sup> Aircraft movements include both passenger and non-passenger aircraft movements.

#### **RESULTS OF OPERATIONS**

The following section discusses the GTAA's approach to setting its fees and charges, together with its financial results. Under the GTAA's financial model, funds generated at the Airport are used for Airport operations, ancillary aviation-related activities, construction, acquisitions, repairs and maintenance, and debt service (interest and repayment of principal).

#### **Aeronautical Fees and Charges and AIF**

The GTAA has the right to set aeronautical fees and charges as required at any time. In practice, the GTAA establishes aeronautical fees and charges on an annual basis and historically has notified the airlines in September of such changes. The GTAA also has Airport Improvement Fee ("AIF") agreements with each air carrier that takes off from and lands at Toronto Pearson whereby air carriers undertake to collect AIF from each of their enplaned passengers on the GTAA's behalf.

Effective January 1, 2022, the following changes to aeronautical rates were implemented:

- Aeronautical rates for commercial aviation increased by 3 per cent; and
- Aeronautical rates for all business and general aviation aircraft, regardless of weight, increased to \$850 per arrival movement.

On September 28, 2022, the GTAA announced the following changes to aeronautical rates and AIF, effective January 1, 2023:

- Aeronautical rates for commercial aviation will increase by 4 per cent;
- The AIF for departing passengers will increase by \$5 to \$35 per passenger; and
- The AIF for connecting passengers will increase by \$1 to \$7 per passenger.

These increases are a result of the high inflationary environment and funding the historic and ongoing impacts from COVID-19.

The pandemic has had a significant negative impact on air carriers operating at the Airport, including Toronto Pearson's key hub airlines, Air Canada and WestJet. During the third quarter of 2020, the GTAA amended its long-term aeronautical fees agreements with each of these carriers in part to adjust the fees paid under the agreements to reflect the reduced current and projected flight activity. Under the amended agreements, for the remainder of 2020 and the entirety of 2021, each carrier was required to pay amounts calculated on the basis of: (i) the GTAA's standard aeronautical fees plus (ii) a portion of the respective variance between the standard aeronautical fees amount and the original base fee payable under the agreements for those years. In 2022 and 2023, each of the carriers will pay revised amounts calculated using a combination of the GTAA's standard aeronautical fees and the original base fee. Each carrier will continue to be eligible for rebates, should flight and passenger activity recover, and original contracted growth thresholds are exceeded in a given year. While considerable uncertainty remains over the near-term demand for air travel, the amended agreements are expected to result in reduced overall aeronautical revenues to the GTAA over their remaining terms. The long-term aeronautical fees agreements with both carriers mature at the end of 2023.

#### **Revenues**

Revenues are derived from i) aeronautical fees and charges (which include landing fees, general terminal charges and apron fees), ii) AIF and iii) commercial revenues (which include car parking, ground transportation, concessions, rentals, counter fees, check-in fees, deicing facility fees and other sources). Rentals include leasing activities for both the GTAA and ACI.

Landing fees are based on the MTOW of arriving aircraft; general terminal charges are based on the number of seats of an arriving aircraft; and apron fees are based on the usage of apron and aircraft gates and bridges. The AIF is charged on a per-enplaned passenger basis, with a different rate for originating and departing passengers as opposed to connecting passengers. A significant portion of commercial revenues is correlated with passenger activity.

The following table summarizes the GTAA's consolidated revenues for the three- and nine-month periods ended September 30, 2022 and 2021.

#### For the periods ended September 30

|                                       | Three months |       |       |        |         | Nine m | onths |                 |
|---------------------------------------|--------------|-------|-------|--------|---------|--------|-------|-----------------|
| Revenues                              | 2022         | 2021  | Chang | ge 1   | 2022    | 2021   | Chan  | ge <sup>1</sup> |
| (\$ millions)                         |              |       | \$    | %      |         |        | \$    | %               |
| Landing fees                          | 101.7        | 67.4  | 34.3  | 50.8   | 270.4   | 171.1  | 99.3  | 58.0            |
| General terminal charges              | 58.6         | 34.7  | 23.9  | 69.2   | 149.6   | 86.1   | 63.5  | 73.8            |
| Aeronautical Revenues                 | 160.3        | 102.1 | 58.2  | 57.0   | 420.0   | 257.2  | 162.8 | 63.3            |
| Concessions and rentals               | 71.6         | 52.5  | 19.1  | 36.4   | 197.4   | 143.8  | 53.6  | 37.2            |
| Car parking and ground transportation | 52.8         | 22.3  | 30.5  | 137.2  | 125.3   | 43.5   | 81.8  | 188.2           |
| Other                                 | 9.8          | 13.1  | (3.3) | (25.3) | 51.9    | 27.4   | 24.5  | 89.2            |
| Commercial Revenues                   | 134.2        | 87.9  | 46.3  | 52.7   | 374.6   | 214.7  | 159.9 | 74.4            |
| Airport Improvement Fees              | 127.4        | 55.7  | 71.7  | 128.5  | 293.8   | 80.1   | 213.7 | 266.7           |
| Total Revenues                        | 421.9        | 245.7 | 176.2 | 71.7   | 1,088.4 | 552.0  | 536.4 | 97.2            |

<sup>&</sup>quot;% Change" and "%" are based on detailed actual numbers (not rounded as presented). "pp" are percentage points

Aeronautical revenues increased 57.0 per cent to \$160.3 million and increased 63.3 per cent to \$420.0 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021, due to significant growth in flight activity.

Consolidated concession and rental revenues increased by 36.4 per cent to \$71.6 million and 37.2 per cent to \$197.4 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. This increase was mainly due to the significant growth in operating activity and almost all commercial units being reopened in the first nine months of 2022 as compared to the same period of 2021. The GTAA's concession revenues, which includes revenues from retail tenants, advertising and sponsorship partners at the Airport, increased 70.2 per cent to \$32.4 million and 53.6 per cent to \$84.4 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. Rental revenues increased 17.2 per cent to \$39.2 million and 27.1 per cent to \$113.0 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. Excluding ACI revenues, rental revenues increased 27.8 per cent to \$31.6 million and increased 34.5 per cent to \$87.3 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021.

During the 12-month period prior to the end of September 30, 2022, retail store sales per enplaned passenger ("SPE") at Toronto Pearson were \$27.54 versus \$25.33 in the same period of 2021, a \$2.21 or 8.7 per cent increase. The increase was primarily due to the Airport's retailers outperforming passenger growth during third quarter of 2022. Retail store sales are the gross sales generated by the GTAA's commercial tenants (including retail, food and beverage, lounges and services). These tenants, under their leasehold agreements with the GTAA, pay either a Minimum Annual Guarantee ("MAG") or a percentage of gross sales to the GTAA as rent, whichever is higher. Some agreements are MAG plus percentage rent but this represents a small amount of partners. Retail stores include retail, restaurant and beverage establishments.

During the first nine months of 2022, with the increase in passenger activity and the easing of COVID-19 restrictions, 97 per cent of retail, food and beverage units were open, compared to 60 per cent during the same period of 2021, which in turn have increased revenues.

Car parking and ground transportation revenues increased 137.2 per cent to \$52.8 million and 188.2 per cent to \$125.3 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The increase was mainly due to the increased operating activity growth and revenue management in the first nine months of 2022. The Value Park Garage, Valet, Terminal 3 rooftop and Viscount Station Reserve reopened during the first quarter of 2022, whereas the surface lot parking (i.e. uncovered parking which requires snow clearing), including the remaining rooftops, and Car Care reopened during the second guarter of 2022. In

addition, ground transportation revenues increased due to newly negotiated agreements with on-Airport car rental companies and greater revenues from increased prices reflecting a shortage of vehicles.

Other revenues, which are comprised of deicing, fire and emergency services training and other miscellaneous revenues, decreased 25.3 per cent to \$9.8 million and increased 89.2 per cent to \$51.9 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The changes in other revenues were primarily from the Deicing operations. The deicing revenues are based and calculated on a cost-recovery model.

AIF revenues increased 128.5 per cent to \$127.4 million and increased 266.7 per cent to \$293.8 million during the threeand nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The increase was due to the increased passenger volume slightly offset by a higher proportion of connecting versus originating/departing passengers for both periods.

#### **Expenses**

Expenses include the costs to operate and maintain the Airport, interest and financing costs, and amortization of property and equipment, investment property and intangible assets.

The following table summarizes GTAA's consolidated expenses for the three- and nine-month periods ended September 30, 2022 and 2021.

For the periods ended September 30

|  | Three months |       |        |                     |         | Nine m | onths  |        |
|--|--------------|-------|--------|---------------------|---------|--------|--------|--------|
| Expenses   | 2022         | 2021  | Chan   | Change <sup>1</sup> |         | 2021   | Chan   | ge ¹   |
| (\$ millions)  |              |       | \$     | %                   |         |        | \$     | %      |
| Ground rent  | 48.7         | 18.4  | 30.3   | 165.2               | 121.9   | 41.1   | 80.8   | 196.4  |
| PILT <sup>2</sup>  | 3.1          | 10.6  | (7.5)  | (71.2)              | 9.2     | 31.7   | (22.5) | (71.2) |
| Total ground rent and PILT   | 51.8         | 29.0  | 22.8   | 78.9                | 131.1   | 72.8   | 58.3   | 79.9   |
| Goods and services   | 91.2         | 57.5  | 33.7   | 58.7                | 247.3   | 174.7  | 72.6   | 41.6   |
| Salaries, wages and benefits   | 51.1         | 38.5  | 12.6   | 32.7                | 144.4   | 103.9  | 40.5   | 39.0   |
| Total Operating Expenses before Amortization   | 194.1        | 125.0 | 69.1   | 46.9                | 522.8   | 351.4  | 171.4  | 48.7   |
| Amortization of property and equipment, investment property and intangible assets      | 74.0         | 89.7  | (15.7) | (17.5)              | 239.1   | 251.6  | (12.5) | (4.9)  |
| Total Operating Expenses   | 268.1        | 214.7 | 53.4   | 20.9                | 761.9   | 603.0  | 158.9  | 26.3   |
| Interest expense on debt instruments and other financing costs, net of interest income | 80.1         | 88.7  | (8.6)  | (9.7)               | 245.9   | 251.8  | (5.9)  | (2.4)  |
| Total Expenses   | 348.2        | 303.4 | 44.8   | 12.1                | 1,007.8 | 854.8  | 153.0  | 17.9   |

<sup>&</sup>quot;% Change" and "%" are based on detailed actual numbers (not rounded as presented). "pp" are percentage points

Ground rent payments to the federal government are calculated as a percentage of Airport Revenues, as defined in the Ground Lease, at progressively increasing rates with a top rate of 12 per cent of Airport Revenues in excess of \$250 million. Ground rent expense increased by 165.2 per cent to \$48.7 million and 196.4 per cent to \$121.9 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021, due to the increase in revenues and the deferred ground rent in 2021, which later amount represents the present value of future deferred rent payments to take into account the time value of money.

The GTAA is exempt from the payment of real property taxes under the *Assessment Act* (Ontario), and instead makes payments-in-lieu of real property taxes ("PILT") to each of the cities of Mississauga and Toronto, as prescribed by regulation under the *Assessment Act*. The annual PILT is based on actual passenger volumes from two years prior and further to an amendment to the regulation, the maximum annual increase of 5.0 per cent under the regulation is temporarily suspended beginning in 2022 until Toronto Pearson's passenger volumes return to 2019 levels. The PILT

Payments-in-lieu of real property taxes.

expenditure decreased 71.2 per cent to \$3.1 million and 71.2 per cent to \$9.2 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021 as it was based on 2020 passenger levels. ACI pays municipal real property taxes in the ordinary course of business as the investment properties acquired by ACI are not used directly for Airport operations.

Expenditures for goods and services increased 58.7 per cent or \$33.7 million to \$91.2 million during the three-month period ended September 30, 2022, when compared to the same period in 2021. The increased costs were due to higher baggage handling repairs and maintenance costs, cleaning costs, elevator/escalator and parking facility maintenance costs, the implementation of IAS 38 (Cloud Computing Arrangements - IAS 38, Intangible Assets), higher AIF fees from increased passenger volumes, and higher professional and consulting services, security and energy costs.

Expenditures for goods and services increased 41.6 per cent or \$72.6 million to \$247.3 million during the nine-month period ended September 30, 2022, when compared to the same period in 2021. The increased costs were due to the higher AIF fees from increased passenger volumes, higher baggage handling repairs and maintenance costs, cleaning costs, elevator/escalator and parking facility maintenance costs, snow removal costs as a result of harsher winter weather conditions in the first quarter of 2022, higher energy, professional and consulting services costs, the implementation of IAS 38 (Cloud Computing Arrangements - IAS 38, Intangible Assets) and higher security costs.

Salaries, wages and benefits increased 32.7 per cent or \$12.6 million to \$51.1 million during the three-month period ended September 30, 2022, when compared to the same period in 2021. The increase was due to the federal government's wage subsidy received based on the third quarter of 2021 through the CEWS program of \$4.6 million, whereas there was no subsidy in the same period of 2022. In addition, there were new employees hired primarily in Airport operations due to the increased passenger and flight activity at the Airport.

Salaries, wages and benefits increased 39.0 per cent or \$40.5 million to \$144.4 million during the nine-month period ended September 30, 2022, when compared to the same period in 2021. The increase in this expense was primarily due to the federal government's wage subsidy received based on the first nine months of 2021 through the CEWS program of \$27.5 million, whereas there was no subsidy in the same period of 2022. In addition, there were new employees hired primarily in Airport operations due to the increased passenger and flight activity at the Airport.

Amortization of property and equipment, investment property and intangible assets decreased 17.5 per cent to \$74.0 million and 4.9 per cent to \$239.1 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The decreases were mainly due to lower additions to the depreciable asset base.

Interest expense and other financing costs, net of interest income, decreased 9.7 per cent to \$80.1 million and 2.4 per cent to \$245.9 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The decrease in the third quarter of 2022 was due to the absence this quarter of the 2021 Master Trust indenture ("MTI") amendment fees reported in the third quarter of 2021 and the increase in interest income due to higher interest rates in 2022, all due to the impact from the COVID-19 pandemic. The incremental interest costs from the issuance of Series 2021-1 MTNs during the fourth quarter of 2021 was mostly offset by the early redemption of Series 2012-1 MTNs in June 2022. The decrease in the first nine months of 2022 was similar to the above except the incremental interest costs from the issuance of Series 2021-1 MTNs was partially offset by the early redemption of Series 2012-1 MTNs.

#### **Net Operating Results**

The following table summarizes the GTAA's consolidated net operating results for the three- and nine-month periods ended September 30, 2022 and 2021.

#### For the periods ended September 30

|  | Three months |        |        |                 |        | Nine m  | onths  |                  |
|--|--------------|--------|--------|-----------------|--------|---------|--------|------------------|
| Net Operating Results                  | 2022         | 2021   | Chan   | ge <sup>1</sup> | 2022   | 2021    | Char   | nge <sup>1</sup> |
| (\$ millions)                          |              |        | \$     | %               |        |         | \$     | %                |
| Net Income (Loss)                      | 73.7         | (57.7) | 131.4  | 227.8           | 80.6   | (302.8) | 383.4  | 126.6            |
| Add: Interest and financing costs, net | 80.1         | 88.7   | (8.6)  | (9.7)           | 245.9  | 251.8   | (5.9)  | (2.4)            |
| Earnings (Loss) Before Interest, net   | 153.8        | 31.0   | 122.8  | 396.1           | 326.5  | (51.0)  | 377.5  | 740.2            |
| Add: Amortization <sup>2</sup>         | 74.0         | 89.7   | (15.7) | (17.5)          | 239.1  | 251.6   | (12.5) | (4.9)            |
| EBITDA <sup>3</sup>                    | 227.8        | 120.7  | 107.1  | 88.7            | 565.6  | 200.6   | 365.0  | 182.0            |
| EBITDA Margin                          | 54.0 %       | 49.1 % |        | 4.9 pp          | 52.0 % | 36.3 %  |        | 15.7 pp          |

<sup>1 &</sup>quot;% Change" and "%" are based on detailed actual numbers (not rounded as presented). "pp" are percentage points

During the third quarter of 2022, the GTAA earned a net income of \$73.7 million, an improvement in operating results of \$131.4 million when compared to the net loss of \$57.7 million in the same period of 2021. The improvement in operating results was mainly due to significantly higher revenues from the higher operating activity while managing operating costs prudently. During the first nine months of 2022, the GTAA incurred a net income of \$80.6 million, an improvement in operating results of \$383.4 million when compared to the net loss of \$302.8 million in the same period of 2021. The improvement in operating results were due to the same reasons.

Earnings before interest and financing costs and amortization ("EBITDA") increased 88.7 per cent to \$227.8 million, and 182.0 per cent to \$565.6 million during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The EBITDA margin increased by 4.9 percentage points to 54.0 per cent, and 15.7 percentage points to 52.0 per cent during the three- and nine-month periods ended September 30, 2022, respectively, when compared to the same periods in 2021. The increase in EBITDA and EBITDA margins were mainly due to the significantly higher increase in revenues, from the higher operating activity, over the increase in operating costs. EBITDA is a non-GAAP financial measure. Refer to section "Non-GAAP Financial Measures" of this MD&A for additional information.

#### **Summary of Quarterly Results**

Select unaudited consolidated quarterly financial information for the eight quarters ended December 31, 2020 through September 30, 2022, is set out in the following table.

|  | Quarter Ended |      |      |      |      |       |       |       |  |
|--|---------------|------|------|------|------|-------|-------|-------|--|
|  |               | 2022 |      |      | 202  | 21    |       | 2020  |  |
| (\$ millions) 1  | Sep           | Jun  | Mar  | Dec  | Sep  | Jun   | Mar   | Dec   |  |
| Revenues   | 422           | 384  | 283  | 275  | 246  | 154   | 152   | 151   |  |
| Operating expenses (excluding amortization) <sup>2</sup> | 194           | 167  | 162  | 157  | 125  | 109   | 117   | 102   |  |
| Amortization <sup>2</sup>                                | 74            | 82   | 83   | 81   | 90   | 82    | 80    | 89    |  |
| Earnings (Loss) before interest and financing costs, net | 154           | 135  | 38   | 37   | 31   | (37)  | (45)  | (40)  |  |
| Interest and financing costs, net                        | 80            | 83   | 83   | 84   | 89   | 81    | 82    | 77    |  |
| Net Income (Loss)  | 74            | 52   | (45) | (47) | (58) | (118) | (127) | (117) |  |

Rounding may result in the figures differing from the results reported in the condensed consolidated interim financial statements and consolidated financial statements.

The GTAA's quarterly results are influenced by passenger activity and aircraft movements, which vary with travel demand associated with holiday periods and other seasonal factors. In addition, factors such as weather and economic conditions may affect operating activity, revenues and expenses. Changes in operating facilities at the Airport may affect operating costs, which may result in quarterly results not being directly comparable. Due to these factors and given the material impact of the COVID-19 pandemic on the GTAA's business and results of operations, the historical quarterly results cannot be relied upon to determine future trends.

Amortization means amortization of property and equipment, investment property and intangible assets.

EBITDA is a non-GAAP financial measure.

<sup>&</sup>lt;sup>2</sup> Amortization means amortization of property and equipment, investment property and intangible assets.

#### CAPITAL PROJECTS

The GTAA focuses on capital programs and projects which improve passenger, baggage, and aircraft processing and flow, comply with regulatory requirements, and enhance the customer experience. Due to the COVID-19 pandemic and its impact on passenger volumes, the GTAA undertook a review of its capital program and continues to monitor its capital spend in line with passenger recovery.

During the first nine months of 2022, the GTAA funded capital investments primarily through operating cash flows. The GTAA may access the capital markets as required to fund future capital spend.

Transport Canada announced on March 14, 2022 up to \$142.0 million in new funding under ACIP and the Airport Biosecurity Infrastructure Stream. As a result, there were improvements made to the COVID-19 screening infrastructure, as well as the reconstruction of an airside runway. The funding will also be used in part to develop and install new check-in service kiosks, boarding and border clearance systems, to conduct studies and to produce a development concept to connect Toronto Pearson with the proposed extension of the Eglinton Crosstown LRT.

Due to the material impacts of the COVID-19 pandemic, a significant number of projects within the capital program have been reduced, deferred or postponed. These deferred and delayed capital projects will be re-evaluated to take into account scope, pricing, and sustainability factors in order to meet the needs of air travel activity and cash flow requirements.

The GTAA's most significant current and projected capital projects, progress-to-date and capital funds expended are as follows:

Airside Pavement Restoration Program – The 2020–2024 Airside Pavement Restoration Program is underway rehabilitating an estimated 1.5 million square metres of airside surfaces. The program is based on current pavement condition surveys and predictive restoration modelling. During the first quarter of 2022, reconstruction of runway 06L24R and the associated taxiways commenced. As at November 10, 2022, most of the reconstruction of runway 06L24R was completed. From the inception of the Airside Pavement Restoration Program to September 30, 2022, the GTAA has expended \$119.2 million. During the three- and nine-month periods ended September 30, 2022, the GTAA expended \$41.7 million and \$63.9 million, respectively, as part of restoration construction work.

Baggage-Handling Infrastructure Program – In 2018, the GTAA began the Baggage-Handling Infrastructure Program in both its terminals to add baggage-handling capacity, to improve system reliability and dependability, and to meet current as well as future anticipated baggage processing requirements. Phase 1 of the program commenced in the fourth quarter of 2018 and includes four design-build work packages that are intended to enhance the way the Airport's baggage processing systems operate, and to enhance the passenger experience. Three of the four work packages are complete and the primary focus in 2022 is the re-start of the fourth work package (Terminal 3 early baggage storage). From the inception of the Baggage-Handling Infrastructure Program to September 30, 2022, the GTAA has expended \$197.2 million. During the three- and nine-month periods ended September 30, 2022, the GTAA expended \$0.2 million and \$0.7 million, respectively.

Biosecurity-enabled Check-In and Boarding Processing — The check-in and boarding systems at Toronto Pearson constitute an integral part of the passenger journey and involve multiple touchpoints. These existing systems have reached the end-of-support-life stage and should be replaced. Additionally, current systems do not support new and critical touchless processes and safe travel solutions for all passengers, and as a result, the GTAA is seeking to procure and implement a next-generation check-in solution as a replacement. From the inception of the Biosecurity-enabled Check-In and Boarding Processing project to September 30, 2022, the GTAA has expended \$2.9 million. During the three- and nine-month periods ended September 30, 2022, the GTAA expended \$0.5 million and \$1.6 million, respectively.

Border Modernization – Reduced Touch Immigration, Customs, and Health Clearance – In the fall of 2019, the GTAA and CBSA undertook a comprehensive passenger-centric project called "Reimagining Arrivals" to review different

approaches and technology for the CBSA border clearance processes. At that time, both organizations agreed on the critical need for a path forward to transform the arriving and connecting CBSA border clearance process in the airport environment. The process will be modernized through technology while at the same time meeting the new needs of a Healthy Airport by delivering "no-touch"/reduced touch processing while maximizing passenger flow. From the inception of the Border Modernization project to September 30, 2022, the GTAA has expended \$8.5 million. During the three- and nine-month periods ended September 30, 2022, the GTAA expended \$1.9 million and \$4.4 million, respectively.

Terminal 3 Temporary Arrivals & Transfer Facility ("T-SPIL") – The T-SPIL project will allow passengers for international/transborder to domestic ("ITD") connections. Once the T-SPIL facility is complete, it will lower minimum connection time for ITD passengers. From the inception of the T-SPIL project in 2021 to September 30, 2022, the GTAA has expended \$3.1 million. During the three- and nine-month periods ended September 30, 2022, the GTAA expended \$0.6 million and \$1.0 million, respectively.

#### **ASSETS AND LIABILITIES**

Total consolidated assets, liabilities and deficit and accumulated other comprehensive loss as at September 30, 2022 as compared to December 31, 2021, are set out in the following table.

|  | September 30, | December 31, | Change      |
|--|---------------|--------------|-------------|
| (\$ millions)                                    | 2022          | 2021         | 2022 – 2021 |
| Total assets                                     | 6,374.3       | 6,615.8      | (241.5)     |
| Total liabilities                                | 7,236.2       | 7,562.4      | (326.2)     |
| Deficit and accumulated other comprehensive loss | (861.9)       | (946.6)      | 84.7        |

At September 30, 2022, when compared to December 31, 2021, the GTAA's total assets decreased by \$241.5 million primarily due to decreases of \$143.6 million in cash and \$100.1 million in the net book value of property and equipment. The GTAA's total liabilities decreased by \$326.2 million primarily due to the repayment of \$388 million Series 2012-1 MTNs in June 2022, offset by an increase of \$52.3 million in accounts payable and accrued liabilities. Refer to the "Liquidity and Capital Resources" section for further details.

The deficit and accumulated other comprehensive loss of \$861.9 million as at September 30, 2022, as reported on the condensed consolidated statements of financial position, has decreased due to the improvements of passenger and flight activities and the results from operations.

#### LIQUIDITY AND CAPITAL RESOURCES

The following table provides the calculation of consolidated free cash flow, net debt and key credit metrics for the GTAA for the periods indicated:

For the periods ended September 30

|   | Three months |        |        | Nine months |          |          |  |
|---|--------------|--------|--------|-------------|----------|----------|--|
| (\$ millions)   | 2022         | 2021   | Change | 2022        | 2021     | Change   |  |
| Cash flows from operating activities                      | 282.5        | 139.2  | 143.3  | 627.2       | 228.1    | 399.1    |  |
| Capital expenditures <sup>1</sup> -property and equipment | (63.4)       | (34.1) | (29.3) | (124.6)     | (109.8)  | (14.8)   |  |
| Capital expenditures <sup>1</sup> -investment property    | (1.1)        | (1.1)  | _      | (4.0)       | (1.1)    | (2.9)    |  |
| Interest paid and other financing costs, net <sup>2</sup> | (40.6)       | (54.9) | 14.3   | (210.6)     | (217.1)  | 6.5      |  |
| Free Cash Flow <sup>3</sup>                               | 177.4        | 49.1   | 128.3  | 288.0       | (99.9)   | 387.9    |  |
| Decrease in restricted funds                              | (20.9)       | (17.1) | (3.8)  | (21.5)      | (23.4)   | 1.9      |  |
| (Repayments) Borrowings, net                              | (101.9)      | (20.5) | (81.4) | (410.0)     | 159.3    | (569.3)  |  |
| Net Cash Inflow/(Outflow)                                 | 54.6         | 11.5   | 43.1   | (143.5)     | 36.0     | (179.5)  |  |
|   |              |        |        | As at       | Septembe | r 30     |  |
|   |              |        |        | 2022        | 2021     | Change   |  |
| Total Debt  |              |        |        | 6,841.0     | 7,196.1  | (355.1)  |  |
| Cash  |              |        |        | (114.6)     | (139.2)  | 24.6     |  |
| Restricted funds  |              |        |        | (444.1)     | (441.2)  | (2.9)    |  |
| Net Debt <sup>4</sup>                                     |              |        |        | 6,282.3     | 6,615.7  | (333.4)  |  |
| Key Credit Metrics (\$)                                   |              |        |        |             |          |          |  |
| Total Debt/Enplaned Passenger <sup>5</sup>                |              |        |        | 434         | 1,718    | (74.7) % |  |
| Net Debt <sup>4</sup> /Enplaned Passenger <sup>5</sup>    |              |        |        | 398         | 1,579    | (74.8) % |  |

<sup>(1)</sup> Capital expenditures — property and equipment are acquisition and construction of property and equipment and intangible assets; Capital expenditures — investment property are acquisitions and construction of investment property. Both are per the Consolidated Statements of Cash Flows in the Condensed Interim Consolidated Financial Statements as at September 30, 2022.

Cash flows from operations during the three- and nine-month periods ended September 30, 2022 increased by \$143.3 million to \$282.5 million and increased \$399.1 million to \$627.2 million, respectively, when compared to the same periods in 2021, primarily due to the significant increase in revenues over the increase in costs. Free cash flow during the three- and nine-month periods ended September 30, 2022 increased by \$128.3 million to \$177.4 million and by \$387.9 million to \$288.0 million, respectively, when compared to the same periods in 2021, primarily driven by the significant increase in cash flows from operations due to the reasons mentioned above. Free cash flow is a non-GAAP financial measure. Refer to section "Non-GAAP Financial Measures" for additional information. Net cash flow during the three-month period ended September 30, 2022 increased by \$43.1 million to a net cash inflow of \$54.6 million, when compared to the same period in 2021, due to the significant increase in free cash flow offset by the repayment of the \$79.9 million CP and the \$22 million annual principal repayment of Series 1999-1 revenue bonds. Net cash flows during the nine-month period ended September 30, 2022 decreased \$179.5 million to a net cash outflow of \$143.5 million, when compared to the same period in 2021, due to the repayment of the \$388 million Series 2012-1 MTNs and the \$22 million annual principal repayment of Series 1999-1 revenue bonds partially offset by the increase in free cash flow.

<sup>(2)</sup> Interest and financing costs excludes non-cash items and reflects the cash payment activities of the Corporation net of interest income, and it is a non-GAAP financial measure. Refer to section "Non-GAAP Financial Measures".

Free cash flow, a non-GAAP financial measure, is defined as cash flow from operating activities per the Consolidated Statement of Cash Flows less interest and financing costs paid, net of interest income, less capital expenditures (property and equipment, and investment property). Refer to section "Non-GAAP Financial Measures"

<sup>(4)</sup> Net Debt, a non-GAAP financial measure, is gross debt less cash and restricted funds. Refer to section "Non-GAAP Financial Measures".

<sup>(5)</sup> Enplaned passengers are defined as equal to half of total passengers and is based on the prior 12 months activity.

Gross Debt decreased by \$355.1 million to \$6.8 billion as at September 30, 2022 when compared to September 30, 2021 due to the repayment of series 2012-1 MTNs. Net Debt decreased by \$333.4 million to \$6.3 billion as at September 30, 2022 when compared to September 30, 2021 due to a decrease in gross debt offset by a decrease in cash. Net Debt is a non-GAAP financial measure. Refer to section "Non-GAAP Financial Measures" of this MD&A for additional information.

Based on the prior 12 months passenger activity, the GTAA's total debt per enplaned passenger, one of the airport industry's key ratings or financial metrics, declined from \$1,718 as at September 30, 2021 to \$434 as at September 30, 2022 due to a reduction in gross debt and significantly higher passenger volumes; and net debt per enplaned passenger declined from \$1,579 as at September 30, 2021 to \$398 as at September 30, 2022 due to the same reasons. Net debt per enplaned passenger is a non-GAAP financial measure. Refer to section "Non-GAAP Financial Measures" for additional information.

An overall Capital Markets Platform has been established by the GTAA with the MTI setting out the security and other common terms and conditions of all debt, including bank facilities, revenue bonds and MTNs. The Platform has been used to fund certain capital programs, and the GTAA expects to continue to access the capital markets to fund capital programs and to refinance maturing debt as and when needed.

The objective of the GTAA's investment and cash management strategy is to ensure adequate liquidity so that the cash requirements for operations, capital programs and other demands are met, and to access capital markets as may be required. The GTAA has taken steps to ensure adequate liquidity which include extending the commitments available under its revolving credit facility to 2025 to provide additional flexibility, and reducing and/or deferring operational and capital expenditures. The GTAA's net liquidity position (including cash) as at September 30, 2022 was approximately \$1.6 billion. The GTAA has a current internal financial risk policy that includes a statement that the GTAA will always maintain a minimum available liquidity of at least \$200.0 million. During the MTI covenant exemption period, the GTAA will, within five days of the end of each quarter, publish on the GTAA's website if such available liquidity at the end of a quarter is below \$200.0 million. The GTAA monitors its cash flow requirements and conducts consistent analysis of trends and expected fluctuations in the Company's liquidity and capital resources. Given the availability of its credit facilities, its restricted fund balances, the potential ability to access the capital markets, reductions to its operational and capital expenditures, government assistance to date and its cash-on-hand, the GTAA does not anticipate any funding shortfalls and expects to meet its payment obligations as they come due.

Many of the GTAA's commercial partners, concessionaires and tenants have experienced significant negative impacts to their businesses. Refer to the "Results of Operations (Revenues)" section for further details. Credit exposure to payment deferrals is mitigated in part by some security deposits in the form of cash and letters of credit, as well as active credit monitoring activities. There can be no assurance that deferred amounts will be collected in accordance with the terms of the deferral arrangements and there may be other events outside of the control of the GTAA that could also have a negative impact on its liquidity. Refer to the "Risk Factors" section of this MD&A.

The GTAA's long-term debt obligations as issued under its MTI have been assigned credit ratings by Standard & Poor's Rating Service ("S&P") and Moody's Investors Service, Inc. ("Moody's") of "A+" with a stable outlook and "Aa3" with a stable outlook, respectively. The GTAA's CP obligations have been assigned a credit rating of "R-1 (low)" and an issuer rating of "A (high)" by DBRS. On August 12, 2022, DRBS confirmed GTAA's issuer rating at A (high) and CP rating at R-1 (low) with stable trends.

Ratings are intended to provide investors with an independent assessment of the credit quality of the GTAA's debt. These ratings are not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the rating organization. Each rating should be evaluated independently of any other rating. These ratings may change as the rating agencies continue to review the ongoing impact of the COVID-19 pandemic on the Company. Refer to the "Risk Factors" section of this MD&A. The GTAA's Annual Information Form for the year ended December 31, 2021 contains more detailed information about the GTAA's current credit ratings.

On May 21, 2022, the GTAA exercised its right to redeem all \$388.0 million of the outstanding Series 2012-1 MTNs at par on June 21, 2022 (the "redemption date"). The Series 2012-1 MTNs had an original maturity date of September 21, 2022. To refinance the redemption of the Series 2012-1 MTNs, the GTAA issued on June 21, 2022 \$79.9 million of CP and the balance was repaid with cash on hand. The outstanding CP was fully repaid by August 10, 2022.

As at September 30, 2022, the GTAA had borrowing capacity under its Operating Credit Facility available of \$1.4 billion (net of no outstanding CP backstopped by this facility), available capacity under its Letter of Credit Facility of \$59.9 million and unrestricted cash of \$114.6 million, for an aggregate of \$1.6 billion in total available liquidity. The unrestricted cash was invested in short-term highly liquid investment instruments in line with the GTAA's Investment Policy and the MTI.

Liquidity and Credit Facilities (\$ millions)

September 30, 2022

December 31, 2021

| Source                                      | Currency | Expiry       | Size    | Drawn /<br>CP Backstop | Available | Available |
|---|----------|--------------|---------|------------------------|-----------|-----------|
| Cash and cash equivalents                   | CAD      |              |         |                        | 114.6     | 258.2     |
| Credit facilities:                          |          |              |         |                        |           |           |
| 1) Operating Credit Facility <sup>1,2</sup> | CAD      | May 31, 2025 | 1,400.0 | _                      | 1,400.0   | 1,400.0   |
| Commercial paper backstop <sup>2</sup>      |          |              |         | _                      | _         | _         |
| Available for general use                   |          |              |         |                        | 1,400.0   | 1,400.0   |
| 2) Letter of Credit Facility                | CAD      | May 31, 2023 | 150.0   | 90.1                   | 59.9      | 67.7      |
|   |          |              | 1,550.0 | 90.1                   | 1,459.9   | 1,467.7   |
| Total net liquidity (including cash)        |          |              |         |                        | 1,574.5   | 1,725.9   |
| 3) Hedge Facility <sup>3</sup>              | CAD      | Per contract | 150.0   | _                      | 150.0     | 150.0     |
| Total credit facilities and cash            |          |              | 1,700.0 | 90.1                   | 1,724.5   | 1,875.9   |

<sup>&</sup>lt;sup>1</sup> The Operating Credit Facility is a committed bank facility which is revolving in nature.

The GTAA maintains the credit facilities set out in the above table. These facilities rank *pari passu* with outstanding debt under the MTI by way of a pledged bond issued to the banking syndicate. The Operating Credit Facility and the Letter of Credit Facility can be extended annually for one additional year with lenders' consent. Due to the impact from COVID-19, the credit facility syndicate approved in July 2021 both the exemption from complying with the MTI Rate Covenant for fiscal year 2022, and the amendment on the limitation on guarantees and investments.

The \$1.4 billion Operating Credit Facility is used for general corporate purposes to fund capital projects or operating expenses, as required, backstop the CP program and provide flexibility on the timing for accessing the capital markets. As part of the GTAA's CP program, any CP outstanding at any given time is fully backstopped by the Operating Credit Facility. As at September 30, 2022, no CP was outstanding, no amounts were drawn from the Operating Credit Facility, \$90.1 million of the \$150.0 million Letter of Credit Facility was utilized, and there were no outstanding contracts under the \$150.0 million hedge facility.

As at September 30, 2022, the GTAA had a working capital deficiency of \$99.1 million, computed by subtracting current liabilities from current assets. This was primarily due to \$239.7 million of accounts payable and accrued liabilities, and the interest payable on long-term debt. Working capital is a financial metric that measures the short-term liquidity for those assets that can readily be converted into cash to satisfy both short-term liabilities and near-term operating costs and capital expenditures. Given the GTAA's total available liquidity of \$1.6 billion, Management believes that the available credit under the Operating Credit Facility, its cash flows from operations, cash-on-hand and the GTAA's ability to access the capital markets provide sufficient liquidity for the GTAA to meet its financial obligations and other current liabilities as they come due.

At September 30, 2022, no outstanding CP to backstop.

The hedge facility is a non-cash facility and allows the Corporation to enter into derivative transactions. Any amounts reported represent 'mark-to-market' losses on outstanding contracts.

The following table analyzes the GTAA's short- and long-term contractual obligations in nominal dollars as at September 30, 2022 by relevant maturity groupings based on the remaining period at the date of the statement of financial position to the contractual maturity date. It does not include pension and post-retirement benefit obligations as maturities are variable based on timing of individuals leaving the plan. The table has been prepared based on the aggregate contractual undiscounted cash flows based on the earliest date on which the GTAA can be required to pay. The debt obligations include both principal and interest cash flows.

|  |          |                     | Payments Du          | e by Periou           |            |
|--|----------|---------------------|----------------------|-----------------------|------------|
| Contractual Obligations (\$ millions)    | Total    | Less than<br>1 year | 1 year to<br>3 years | 4 years to<br>5 years | Thereafter |
| Accounts payable and accrued liabilities | 239.7    | 239.7               | _                    | _                     | _          |
| Purchase obligations <sup>1</sup>        | 628.7    | 292.5               | 245.9                | 59.2                  | 31.1       |
| Commercial paper                         | _        | _                   | _                    | _                     | _          |
| Long-term debt principal                 | 6,776.0  | 23.4                | 51.5                 | 58.4                  | 6,642.7    |
| Interest payable on long-term debt       | 4,084.2  | 322.6               | 640.5                | 633.6                 | 2,487.5    |
|  | 11,728.6 | 878.2               | 937.9                | 751.2                 | 9,161.3    |

Dayments Due by Period

Accounts payable, accrued liabilities and purchase obligations are expected to be funded through operational cash flows and short-term borrowings, while CP and long-term debt obligations and related interest payable are expected to be funded primarily through a combination of borrowings from accessing the capital markets and cash flows generated from operations.

In connection with the operation and development of the Airport, the GTAA had capital commitments outstanding at September 30, 2022 of approximately \$174.8 million, as compared to \$119.7 million at December 31, 2021. In the short-term, the GTAA expects to fund these commitments primarily through proceeds from additional borrowings and operating cash flows.

A measure of the GTAA's ability to service its indebtedness is its ability to comply with certain covenants in the MTI. The MTI contains a Rate Covenant, consisting of two financial tests (an operating covenant and debt service covenant) such that: (i) Revenues in each Fiscal Year are sufficient to make all required debt service payments and deposits in funds and reserve funds, and all other payments required to be made by the GTAA in the ordinary course of its consolidated business; and (ii) Net Revenues, together with any Transfer from the General Fund in each Fiscal Year, equal to at least 125 per cent of the Annual Debt Service for each Fiscal Year; (as such capitalized terms are defined in the MTI). Both financial tests exclude amortization of property and equipment, investment property and intangible assets from expenses. The debt service covenant does, however, include a notional amortization, over a 30-year period of outstanding debt. Inclusion of the notional debt amortization further determines whether net revenues are sufficient to retire debt over 30 years, which is considered appropriate for an infrastructure provider with significant, long-term use assets.

The GTAA typically sets its rates and charges, fees and rentals so that these two covenants under the MTI are met. However, on July 21, 2021, the GTAA completed an amendment of its MTI that temporarily exempts the GTAA from complying with the Rate Covenant for fiscal year 2022. The exemption was sought and provided due to the negative impacts of COVID-19, the unknown duration of the material declines in passenger and flight activity, the risks to achieving covenant compliance and the consequential risks.

#### **NON-GAAP FINANCIAL MEASURES**

Throughout this MD&A, there are references to the following performance measures which in Management's view are valuable in assessing the economic performance of the GTAA. While these financial measures are not defined by the International Accounting Standards Board ("IFRS"), and they are referred to as non-GAAP measures which may not have

Purchase obligations include commitments for goods and services contracts as at September 30, 2022 the GTAA entered into that are required to operate the Corporation in the ordinary course of business over the next few years. It also includes capital and property commitments of approximately \$174.8 million.

any standardized meaning, they are common benchmarks in the industry, and are used by the GTAA in assessing its operating results, including operating profitability, cash flow and investment program.

#### **EBITDA and EBITDA Margin**

EBITDA is operating earnings before interest and financing costs and amortization and comprehensive income adjustments, and EBITDA margin is EBITDA divided by revenues. EBITDA is a commonly used measure of a company's operating performance. This is used to evaluate the GTAA's performance without having to factor in financing and accounting decisions.

#### **Free Cash Flow**

Free Cash Flow ("FCF") is cash flow from operating activities per the consolidated statements of cash flows less capital expenditures (property and equipment, and investment property) and interest and financing costs paid, net of interest income (excluding non-cash items). FCF is used to assess funds available for debt reduction or future investments within Toronto Pearson.

#### **Net Debt**

Net Debt is defined as gross debt less cash and restricted funds.

#### **Net Debt per Enplaned Passenger**

Net Debt per Enplaned Passenger is defined as net debt over total enplaned passengers ("EPAX"). EPAX is defined as equal to half of total passengers and is based on the prior 12-months' activity. EPAX is widely used in the aviation industry and represents a passenger boarding a plane at a particular airport. Net debt per EPAX is commonly used by airports and other users to assess an appropriate debt burden for an airport.

#### **Net Liquidity**

Net liquidity is defined as the total of the borrowing capacity available for general corporate purposes under its Operating Credit Facility, capacity available under its Letter of Credit Facility and unrestricted cash. Net liquidity is important for demonstrating how easily the GTAA can pay off its short-term liabilities and debts and how long it can cover its total costs.

#### SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The significant accounting policies of the GTAA and changes thereto are set out in Notes 2 and 3, respectively, of the Condensed Interim Consolidated Financial Statements as at September 30, 2022 and 2021. These consolidated financial statements include the accounts of the GTAA consolidated with those of its wholly-owned and controlled subsidiaries, MGI and ACI. All inter-company transactions, balances, revenues and expenses have been eliminated on consolidation.

The GTAA has adopted the following amendments effective January 1, 2022. These changes were made in accordance with the applicable transitional provisions.

#### a) Amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets:

This standard was amended to clarify (i) the meaning of "costs to fulfill a contract", and (ii) that, before a separate provision for an "onerous contract" is established, an entity recognizes any impairment loss that has occurred on assets used in fulfilling the contract, rather than on assets dedicated to that contract. The amendments were effective for annual periods beginning on or after January 1, 2022. These amendments did not have a material impact on the consolidated financial statements.

#### b) Amendments to IAS 16, Property, Plant and Equipment:

This standard was amended to (i) prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds received from selling items produced while the entity is preparing the asset for its intended use, (ii) clarify that an entity is "testing whether the asset is functioning properly" when it assesses the technical and physical performance of the asset, and (iii) require certain related disclosures. The amendments were effective for annual periods beginning on or after January 1, 2022. These amendments did not have a material impact on the consolidated financial statements.

## c) Agenda Decision on Configuration or Customization Costs in a Cloud Computing Arrangement (IAS 38, Intangible Assets):

The IFRS Interpretations Committee issued an agenda decision on configurations or customizations in cloud computing arrangements. The interpretation provides a framework to assess whether these types of costs can be capitalized as an intangible asset, capitalized as a prepayment or expensed when incurred. The adoption of this agenda decision did not have a material impact on the consolidated financial statements.

#### **ACCOUNTING STANDARDS ISSUED BUT NOT YET APPLIED**

### a) Amendment to IAS 1, Presentation of Financial Statements – Classification of Liabilities as Current or Non-Current:

This amendment states that an entity shall classify a liability as current when it does not have the right at the end of the reporting period to defer settlement of liability for at least 12 months after the reporting period. The entity is required to disclose information about the timing of settlement to enable users of the financial statements to understand the impact of the liability on the entity's financial position. The amendment is effective for annual periods beginning on or after January 1, 2023. These amendments are not expected to have a material impact on the consolidated financial statements.

## b) Amendments to IAS 1, Presentation of Financial Statements and IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors:

These standards were amended to introduce the definition of an accounting estimate and include other amendments to IAS 8 to help entities distinguish changes in accounting estimates from changes in accounting policies. The amendments are effective for annual periods beginning on or after January 1, 2023. These amendments are not expected to have a material impact on the consolidated financial statements.

#### **RELATED PARTY TRANSACTIONS**

As a corporation without share capital, the GTAA has Members rather than shareholders. The Members of the GTAA are also its directors. The GTAA is governed by a 15-member Board of Directors. Seven Directors are elected by the Members from candidates who are identified and assessed through a search process. Five Directors are elected by the Members from candidates nominated by the following municipalities: the regional municipalities of York, Halton, Peel and Durham, and the City of Toronto. Two Directors are elected by the Members from nominees of the Government of Canada and one Director is elected by the Members from a nominee of the Province of Ontario.

The Government of Canada and its respective government-related entities are considered related parties for accounting purposes only due to their ability to nominate Members, and due to the material nature of the Ground Lease. In accordance with IFRS, this meets the definition of significant influence, but not control. The GTAA has applied the exemption for government-related entities to disclose only significant transactions.

The GTAA's related parties also includes Key Management personnel. Key Management includes the President and Chief Executive Officer ("CEO"), the Chief Financial Officer ("CFO"), the Chief Operating Officer ("COO") and the Vice Presidents who have the authorities and responsibilities for planning, directing and controlling the activities of the GTAA. As at September 30, 2022, the GTAA had normal course transactions with Key Management personnel in the ordinary

course of their employment with the GTAA. The GTAA's Board of Directors collectively oversee the management and operation of the Airport. The Board of Directors are, only for the purposes hereof, also considered Key Management, although all are independent of Management under applicable securities policies. In this respect, the GTAA only had normal course transactions with the Board of Directors with respect to compensation paid in connection with their role as an independent Director.

#### INTERNAL CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures and Internal Controls over Financial Reporting

Disclosure controls and procedures within the Corporation have been designed to provide reasonable assurance that all relevant information is identified to its CEO, its CFO and its Disclosure Committee to ensure appropriate and timely decisions are made regarding public disclosure.

Internal controls over financial reporting have been designed by Management, under the supervision of and with the participation of the Corporation's CEO and CFO, to provide reasonable assurance regarding the reliability of the Corporation's financial reporting and its preparation of financial statements for external purposes in accordance with IFRS.

The Corporation has filed certifications as required by National Instrument 52-109, *Certification of Disclosure in Issuers' Annual and Interim Filings*, signed by the Corporation's CEO and CFO, that report on the appropriateness of the financial disclosure, the design and effectiveness of the Corporation's disclosure controls and procedures and the design and effectiveness of internal controls over financial reporting.

As a result of the COVID-19 pandemic, reporting issuers must consider whether any COVID-19-related changes, such as the transition to remote working for employees, may impede the effectiveness of existing disclosure controls or internal controls over financial reporting. In response to these changes, Management conducted a review of key financial controls and have found that there has been no significant impact on the design and operating effectiveness of these controls as a result of the COVID-19 pandemic during the quarter. Management will continue to monitor and assess controls.

The Corporation's Audit Committee reviewed this MD&A and the consolidated financial statements, and approved these documents prior to their release.

#### **Management's Report on Disclosure Controls and Procedures**

Management, under the supervision of and with the participation of the Corporation's CEO and CFO, evaluated the effectiveness of the Corporation's disclosure controls and procedures (as defined under National Instrument 52-109) and concluded, as at September 30, 2022, that such disclosure controls and procedures were effective.

#### Management's Report on Internal Controls over Financial Reporting

Management, under the supervision of and with the participation of the Corporation's CEO and CFO, evaluated the effectiveness of the Corporation's internal controls over financial reporting (as defined under National Instrument 52-109). In making this evaluation, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control — Integrated Framework (2013). Based on that evaluation, Management and the CEO and CFO have concluded that, as at September 30, 2022, the Corporation's internal controls over financial reporting were effective. This evaluation took into consideration the Corporation's Corporate Disclosure Policy and the functioning of its Disclosure Committee.

No changes were made in internal controls over financial reporting during the quarter ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting. Management will continue to monitor the effectiveness of its internal controls over financial reporting and disclosure controls and procedures and may make modifications from time to time as considered necessary or desirable.

#### **RISK FACTORS**

The GTAA, its operations and its financial results are subject to certain risks. The GTAA's Board of Directors is accountable for the oversight of the key enterprise risks of the GTAA's business and is responsible for determining that Management has effective policies and procedures to identify, assess and manage such risks.

The GTAA has established an Enterprise Risk Management ("ERM") program that provides a disciplined approach for identifying, assessing, treating and managing risks, and the integration of risk considerations into strategy and opportunity. This enterprise-wide approach enables business and external risks to be managed and aligned with the GTAA's strategic priorities and goals. Specific risks are monitored by each of the four board committees and the board monitors significant strategic risks quarterly.

Please see the Corporation's most recent Annual Information Form available on www.sedar.com for a discussion of risk factors that could materially affect the GTAA's business, operating results, and financial condition. The risk factors described in the Annual Information Form are not the only risks and uncertainties that the Corporation faces. Additional risks and uncertainties not presently known to the GTAA or that the GTAA considers immaterial may also materially and adversely affect its business operations.

#### CAUTION REGARDING FORWARD-LOOKING INFORMATION

This MD&A contains certain forward-looking statements or forward-looking information about the GTAA. This forward-looking information is based on a variety of assumptions and is subject to risks and uncertainties. Words such as "believe", "expect", "plan", "intend", "estimate", "anticipate" and similar expressions, as well as future or conditional verbs such as "will", "should", "would" and "could" often identify forward-looking information.

Specific forward-looking information in this document includes, among others, statements regarding the following: the expected impact of the COVID-19 pandemic including on the long-term financial sustainability of the Airport; expected domestic and international passenger traffic and cargo; expected return to pre-COVID-19 passenger and flight levels; investment in the Airport including with respect to capital projects and physical infrastructure; future Airport demand or activity; the GTAA's borrowing requirements and its ability to access the capital markets; the GTAA's ability to comply with covenants; debt levels and service costs; revenues, cash flows, working capital and liquidity and no funding shortfalls; terminal, airside, infield and other capital developments at the Airport and the funding of the developments; budgets and expenditures relating to capital programs and the funding of such programs; the timing of construction and commencement of operations of facilities currently planned or under construction at the Airport; the use of certain restricted reserve funds; and the funding of outstanding capital commitments.

There is inherently more uncertainty associated with the material factors and assumptions underlying the forward-looking information contained in this document compared to prior periods due to the COVID-19 pandemic. Travel demand is volatile, including due to changing government restrictions in Canada and around the world and the course of COVID-19 virus and the emergence and spread of variants. If the course of COVID-19 virus changes prompting governments to reimpose restrictions, these restrictions and passengers' concerns about travel due to the COVID-19 pandemic, will severely inhibit demand for air travel. The COVID-19 pandemic is also having significant impacts, including on business and consumer spending which may impact demand for travel. The GTAA cannot predict the full impact or the timing for when COVID-19 pandemic conditions may change.

Other material factors and assumptions include: government and passenger actions; the post-COVID-19 pandemic economic recovery; the impact of costs associated with new processes, technology solutions and facility enhancements in response to the COVID-19 pandemic; the GTA's population base and diversified economy will provide the basis for strong aviation demand in the future; air carrier capacity will meet future demand for air travel in the Greater Toronto Area; the Greater Toronto Area will continue to attract domestic and international travellers; no other significant event such as a natural disaster or other calamity will occur that has an impact on the ordinary course of business or the macroeconomic environment; the GTAA will be able to access the capital markets at competitive terms and rates; and no significant cost overruns relating to capital projects will occur. These assumptions are based on information currently available to the GTAA, including information obtained by the GTAA from third-party experts and analysts.

There is significant risk that predictions, forecasts, conclusions and projections, which constitute forward-looking information, will not prove to be accurate, that the assumptions may not be correct and that actual results may vary from the forward-looking information. Risk factors that could cause actual results to differ materially from the results expressed or implied by forward-looking information include, but are not limited to: risks related to the COVID-19 pandemic or other public health emergencies on the GTAA's business; air carrier instability; passenger volumes; inability to meet business objectives; non-payment by customers and the GTAA's ability to comply with covenants under its MTI and credit facilities post-2022; continuing volatility in current and future economic activity including shocks to the macroeconomic environment (changes in fuel prices, inflation, currencies, employment and spending); capital market conditions and credit rating risk; competition from other airports; wars, riots or political action; labour disruptions; disruptions caused by extreme weather, natural disasters or other events which impact air industry networks; geopolitical unrest; acts of terrorism or cyber-security threats; disruptions to information technology infrastructure; the loss of key personnel; changes in laws or regulations including rate regulation; adverse amendments to the Ground Lease; the use of telecommunications and ground transportation as alternatives to air travel; loss of commercial revenues; carbon emission costs and restrictions; adverse regulatory developments or proceedings; environmental factors and climate change; changing attitudes towards air travel; the availability of aviation liability and other insurance; the timing of recovery and receipt of insurance proceeds; construction risk; legal proceedings and litigation; and other risks detailed from time to time in the GTAA's publicly filed disclosure documents and, in particular, those identified in the Annual Information Form available at www.sedar.com.

The forward-looking information contained in this document represents expectations as of the date of this report and is subject to change. Except as required by applicable law, the GTAA disclaims any intention or obligation to update or revise any forward-looking information whether as a result of new information or future events or for any other reason.